#### AGENDA

# FLAGSHIP CONDOMINIUM ASSOCIATION, INC BOARD OF DIRECTORS MEETING

## Saturday, August 19th, 2023 12:00 p.m.

Zoom Meeting ID: 983 185 2492

Zoom Teleconference: 1 646 558 8656 (NY)

- I. Announcement re: Open Meetings Act/Confirmation of Publication of Notice
- II. Approval of Minutes of Board Meeting(s) June 21st, 2023
- III. Review of Financial Statements
  - A. Budget deviation –June, 2023 Financials
  - B. Maintenance Fee Collections Static Date 7/30/23
  - C. Capital Reserve Income and Expenses
  - D. Investments/Reserve Accounts
  - E. Approval of the 2024 Budget and Allocation Agreement
- IV. Legal Report (Robert J. Hueston)
- V. Property Management Report
  - A. Roxanne Property Update
  - B. Nicole-Design/Project Update
    - i. Fun Zone
    - ii. Low Rise North Façade Columns-Engineer Survey
    - iii. High Rise North Façade Sealant Replacement
    - iv. Corridor Renovations
- VI. Reports of Officers
- VII. Old Business/New Business
  - A. Memorialize the Leisure Guest Resort Fee
- VIII. Questions from general membership in attendance relating to agenda items
- IX. Adjournment

# FLAGSHIP CONDOMINIUM OWNERS ASSOCIATION MEETING OF THE BOARD OF DIRECTORS

June 21, 2023 at 5:00 p.m. (via Teleconference) Zoom Phone: 1-646-558-8656; Access: 983-185-2492

**ATTENDEES** 

Board Members: Sharon Wilson, Frances McDonald, Ryan Sherman, Baron Brockington, Roxanne Passarella, and

Sabrina Presby

FRDC: Nicole Crawford, Kristy Lelii, Chris Ibone

Professional Advisor: Robert Hueston, Esq. Guests: Roslyn Custin, David Davidson

This is the complete of attendees for this Board meeting as recorded by: Agatha Stratourides

Sharon Wilson opened the meeting announcing that notice of this meeting has been published in the STAR LEDGER and the ATLANTIC CITY PRESS in accordance with the Open Meetings Act.

Baron Brockington motioned to approve the COA Board minutes of 03/18/2023; Ryan Sherman seconded the motion.

#### Financial Report by Chris Ibone

As of 04/31/2023 the Net Operating Deficit/Surplus versus Budget is (\$2,123,475).

There are 414 timeshare units; there are 8 private condo owners.

Favorable categories include Payroll, Cost of Sales, Admin. Expense, Building Operations, and Utilities.

Unfavorable categories include Revenue, Fixed Expenses. and Maintenance.

Collections 2022 vs. 2023 as a percent of maintenance fees billed are 0.69% behind 2022 as of 05/31/2023.

Total 2022 maintenance fees collected in 2023 as of 05/31/2023 as a % of total 2022 maintenance fees owed: is 1.56%. Total 2023 maintenance fees % of total billing collected as of 05/31/2023 is 57.20%.

Reserve Standing for Interval Rooms as of 04/30/2023:

Y/E Potential Balance is \$5,202,901; Target Balance 12/31/2023 per Reserve Study is \$4,115,006

Reserve Standing for Common Area as of 04/30/2023:

Y/E Potential Balance is \$2,623,399; Target Balance 12/31/2023 per Reserve Study is \$2,190,409

Morgan Stanley Common Area Account 697-107370-161 Value as of 04/30/2023: \$534,667.76 Morgan Stanley Interval Rooms Account 697-052807-161 Value as of 04/30/2023: \$1,023,982.44

#### Legal Report by Robert Hueston, Esq.

- . There are no pending or threatening claims which would impact the COA.
- . All the Covid restrictions have been lifted, therefore, there is no requirement for health waivers affecting the check-in process. There have been no insurance claims from Covid. The Association made a business decision to rescind prior resolution for Covid restrictions. Roxanne Passarella motioned to memorialize the unanimous approval as of 05/11/23 to rescind prior resolutions for Covid restrictions; Frances McDonald seconded the motion.
- . Auditing of records pointed out that the agreement between the COA and the Developer needs to be updated. This agreement which is a five-year term authorizes the take back unsold units for future sales. Since the agreement expired in October 2012, the Board approved the extension of this agreement for another five years taking us to 2027.

Sabrina Presby motioned to ratify an extension agreement extending the term of the original agreement for a term of five years taking us to October 2027; Ryan Sherman seconded this motion.

. The Board decided to cast 30 votes they received to the two highest vote-getters, motioned by Frances McDonald and seconded by Roxanne Passarella.

#### Chris Ibone Introduced Kristy Lelii, VP of Operations

- . Shuttle: Expanded to five days a week with a Sunday run to Acme with sign-in. We will keep a tally for Acme.
- . Blue Water Grille will open 07/13. Activities: BBQ on pool deck; give-a-ways; complimentary coffee in Lobby.

Flagship COA Board of Directors Meeting June 21, 2023 at 5:00 p.m. Page 2

#### Maintenance Report by Nicole Crawford

- . The Lock System will be installed in October 2023. We will have an exact date of installation in mid-September.
- . RCI made changes and has staffing issues. May hit 4.5 and Gold.
- . An email apology with benefit is due to patrons who attended a cruise event which did not last two hours as advertised. Mention was made to a misprint.
- . As the aftermath of Covid continues, lead times increased from 4-6 weeks to approximately 25 weeks. We need to order in advance due to get our orders in due time. On 05/11/23 the Board approved a request made by Nicole Crawford to release from the Reserve Fund the amount of \$1,201,999.70 to start the order process and finding the best prices for  $10^{th}$  floor renovations and FF&E items, including sleeper sofas, bathroom safety bars, etc. Ryan Sherman made the motion to memorialize the approval by the Board on 05/11/23 to release \$1,201,999.70 to start the ordering process for renovations as described on 05/11/23; Baron Brockington seconded the motion.

#### Report of Officers

Fran McDonald thanked management for extending the Shuttle schedule.

Roxanne Passarella will make sure this announcement is made via email, the info is in the website and at the Front Desk and areas where it should be posted on the first floor. The Acme run will be sign-in.

#### **Old Business**

Ryan Sherman and Roxanne Passarella discussed future Shuttle scheduling. Although a vote close to 50/50 generated enough interest to increase the Shuttle schedule this year, we need to e the activity and calculations for decisions regarding the Shuttle schedule next year. Fran McDonald pointed out that owners could have misinterpreted numerical details causing them to say 'no' to the proposed shuttle schedule.

#### **New Business**

Fran McDonald asked about the ice cream machine because it wasn't working. Kristy Lelii said that the machine was loaded and working the weekend. It wasn't working Tuesday after the weekend.

#### Comments

- . David Davidson stated that he finds the resort not within the Gold standard. He has not seen any renovations, notices the same old pictures on rooms renovated, had a problem and moved to the fourteenth floor and same problems were there, too. Roxanne Passarella said we do three or four floors every year with the oldest floors first, because if we renovated all the rooms at once, we will deplete funding. Nicole Crawford said that renovations were recently completed for floors 21, 23, and 24 and the 10<sup>th</sup> floor is scheduled next.
- . Roslyn Custin mentioned that there's different people here every year and not well trained. Nicole Crawford suggested that Roslyn and David can call ahead of time to ensure their room is reserved and adequate.

Fran McDonald made a motion to adjourn this meeting; Sabrina Presby seconded the motion.

There being no other old or new business, this meeting of the Board adjourned at 6:45 p.m.

hereby certify the	foregoing minutes of the COA Board r	neeting were approv	ved and duly adopted by the Bo	ard on
Date:	by:			
	Ryan Sherman, Secret	tary or	(Name of Officer)	

#### The Flagship Condominium Association, Inc. **Financial Summary** As of June 30, 2023



YTD June 2023 Financial Standing:

Actual 2023 Net Operating Surplus/(Deficit) Budgeted 2023 Net Operating Surplus/(Deficit)

\$358,016 \$2,627,594

YTD June 2023 Net Operating Surplus/(Deficit) versus Budget

(\$2,269,578)

414 IOA Owned & 8 Condo Owned

Surplus and (Deficit) Versus Budget:

Revenue:

(\$2.599.358) YTD Net Hotel Revenue is favorable, or a surplus to budget of \$240,061. The higher demand and ADR trend

continues from 2022 into 2023 and we are able to take advantage of that current market.

YTD Maintenance Fee Income Owner is a (\$2,726,940) deficit YTD. YTD Maintenance Fee Income as it relates to Unsolds is currently a deficit of (\$64,998), which we know will be fulfilled at year's end. Current collections (2023) are 1.26% behind 2022 as of the static date of 07/30/23. Management is pursuing

all debt vigorously, and have put in campaigns, and continues to collect to lower that figure.

Cost of Sales:

(\$7.208)

YTD Conv. Store COGS is a (\$7,208) deficit to budget, or unfavorable. YTD Conv. Store

Sales are a (\$8,025) deficit to budget, however I believe June C-Store Revenue has not been posted yet. The store is operated mainly as an amenity to our owners and guests, not particularly as a profit center.

Payroll:

\$246,927

YTD Payroll expense is \$2,954,162 versus a budgeted YTD Payroll expense of \$3,201,089 or a

surplus to budget of \$246,927. Overall savings can be found across most departments. We do not expect the savings to be as high as what we have seen in previous years

as we have been able to somewhat right size housekeeping, and other areas, while still in hiring mode in

others and using temporary labor. Largest savings is in Front Services of \$88,185.

#### The Flagship Condominium Association, Inc. Financial Summary As of June 30, 2023



Administrative Op. Expense:	\$7,001	YTD Administrative Expense is \$7,001 surplus to budget. The largest deficit is in Mastercard/Visa Commision
Administrative op. Expense.	<b>V</b> 1,001	of (\$19,964). This line item is fluid, but we saw an uptick in the use of credit cards (or virtual cards) on the Hotel side, because Expedia is now using the Virtual card method, as opposed to wiring us money via request. We also know that we collect the most payments via cards for dues early in the year as well. Transactions overall have went up in number. Has been adjusted up in 2024. Any other deficits are offset by surpluses.
Building Operations:	\$71,708	YTD Building Operations is a \$71,708 surplus to budget. The largest deficit in this category is in Supplies Cleaning: Housekeeping of (\$5,866) for the purchase of supplies such as cleaning chemicals, common area trash bags, and other cleaning supplies.  Any other deficits are offset by surpluses.
Maintenance:	(\$32,395)	YTD Maintenance Expense is a (\$32,395) deficit to budget. This deficit is was driven largely by two line item Major Maintenance, which is a deficit of (\$29,165) due to the rental of a boom spider lift to clean and repair the interior of the front lobby area windows/wall coverings, and exterior light replacements/repairs. There was also the purchase of a replacement exhaust fan for the electrical room, and some back up stock HVAC units. Plumbing was also a deficit of (\$21,273) for plumbing supplies and repairs to IOA rooms.

#### The Flagship Condominium Association, Inc. **Financial Summary** As of June 30, 2023



**Utilities:** \$126,786 YTD Electricity Expense is \$125,089 surplus to budget. YTD Gas Expense is a \$32,687 surplus to budget. Sewer expense is a (\$8,605) deficit to budget. YTD Water is currently a (\$22,385) deficit to budget.

These items are seasonal and can be related to occupancy, which has increased. Being fluid line items we will evaluate where they stand as we move forward and can adjust future budgets, which we have.

YTD Fixed Expenses are \$9,425,203 versus a budgeted \$9,342,164, or a (\$83,039) deficit to Fixed Expenses: (\$83,039)budget. The largest deficit is in Property Insurance as was discussed in prior meetings of (\$66,964). This will continue vs. the budget for the year as we anticipated 20% increase, when in actuality it was closer to 48%.

Our new renewal kicked in 10/22, for the covered period 10/22-10/23 and a blended increase of larger % than Broker expectations, as this is one of the most volitile markets in the industry in years due to the number of "catastrophic events" that have risen over the past 20+ years. To be expected again in 2024, not quite as high.

Notes: Audits for 2022 are complete. Rep Letters to be sent to finalize. The Audits will sent out to you via email.

(\$2,269,578)

ı	CURRENT	PER		PER	BUDGET		CORKENI	PEK		PER	BUDGET
	BUDGET	CENT	ACTUAL	CENT	VAR		BUDGET	CENT	ACTUAL	CENT	VAR
						REVENUE					
	21,246	1.66	27,605	2.38	6,359		127,837	57.	147,794	1.03	756,61
	069'96	7.54	128,225	11.07	31,535		372,220	2.19	582.002	4.04	209,782
	81,387	6.35	80,328	6.94	(1,059)		289,399	1.70	316,316	2.20	26,917
	128,373	10.02	98,904	8.54	(29,469)		385,822	2.27	340,907	2.37	(44,915)
	8.000	. 79	211	co.	(8 000)		37,000	22	23.041	10.	(13.959)
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						COST OF SALES	SALES				
	4.960	39	6.084	53	(1.124)		22.940	.13	30.148	.21	(7.208)
		-		-					-		
	4,960		6,084 1,151,750		(1.124) (124,985)		22,940 16,981,666		30,148 14,375,100		(7,208)
						OPERATIN	OPERATING EXPENSES				
							1000				
	20,585 24,002	1.88	14,831 4,964 (10,136)	.43	(4,413) 15,621 34,138		126,118	7 2 67	150,584	73	21,238 (16,937)
	55,005	4.29	9,659	.83	45,346		322,659	1.90	293,311	2.04	29,348
	48.796	3.81	30,294	2.62	18,502		247,927	1.46	224,100	1.56	23,827
	14,601	1.14	806'6	98.	4,693		78,166	.46	77,387	.54	779
	193,692	15.11	159,780	13.80	33,912		1,050,099	6.18	1,006,883	66.9	43,216
	25,968	2.03	21,595	1.87	4,373		128,821	.93	149,537	10.1	184.60
	15,348	2.88	13.040	47.4	20,77		101 337	60.7	106.600	10.7	66,165
	976'01	1.32	10,100	71.1	0,700		110 \$61	10.	60.045	10	50 510
	4,250	33	2,856	25	1,394		25,884	.15	22,998	91.	2,886
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	7,038			13,002	65,590	45,000		354	600		40,500	7,800	1,000	500		2,400	1,850				12,000				1,000		354									-	2,400	900
2.28	·9			.08	.39	.26		.00	.00		.24	.05	.01	.00		.01	.01			.01	.07	.01	.01	.02	.01	.02	.00	(20)	.03	.01	.01	.08	.23	.04	.59	.09	.01	.01
380,903	205	297	573	15,169	54,252	43,067	69		413	3,829	39,887	2,917	450		_	1,853		53	534	493	7.745	1,664	37	1,996		1,807	283	(3,944)	2,625		671	11,357	40,422	5,473	119,464	15,318	2,284	300
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BUDGET VAR

CURRENT BUDGET

YEAR TO DATE
PER PER
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AMENITIES: HSKP

COMPUTER SUPPLES: SEC
COMPUTER SUPPLES: HSKP
SUPPLES: FURNITURE: OWNR
LAUNDRY EQUIPMENT: LNDRY
MECHANICAL EQUIPMENT: HSKP
SERVICE CONTRACTS: HSKP
SWIMMING POOL: SAFE TOTAL BLDG OPERATIONS R ADMINSON

RING-HSQA

PLLES-CLEANING-HSQA

PLLES-CLEANING-HSQA

PLLES-CHEANING-HSQA

PLLES-OFFICE HSQA

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			PERIOD TO DATE	ATE.				YEAR TO DATE	H	
	CURRENT	PER	ACTUAL	PER	BUDGET	CURRENT BUDGET	PER	ACTUAL	PER	BUDGET
MAINTENANCE										
COMPUTER SUPPLIES: MAINT	83	10			×	867	00	750	ō	(252)
EMPLOYEE RELATIONS: MAINT	400	.03	250	0.5	150	2.400	0.0	829	0	1571
INTERNAL COMMUNICATIONS: MAINT		7	147	10	311	2.748	0.5	1 0 56	0	1 692
LICENSES AND TAXES: MAINT			100	10.	(100)	4,500	.03	3,912	03	588
REPAIRS AND MAINTENANCE: MAINT								1.278	01	(1 278)
SUPPLIES - OFFICE: MAINT	45	00			45	252	00	173	00	79
SUPPLIES - OPERATING: MAINT	883	.07	32	00	851	5,298	.03	2,773	.02	2,525
TRAINING AND EDUCATION: MAINT	83	10.			83	498	00	009	00	(102)
UNIFORM EXPENSE: MAINT	1,500	.12			1,500	5,200	.03	3,427	.02	1,773
AUTO EXPENSE AND RENTAL: MAINT	450	70.	142	.01	309	2,700	.02	461	00	2,239
APPLIANCE REPAIR/REPLACE: MAIN	2,500	.20			2,500	15,000	60	7,817	.05	7,183
BUILDING: MAINT	7,083	.55	12,538	1.08	(5,456)	42,498	.25	40,543	.28	1,955
CARPENTRY: MAINT	299	.05	228	.02	439	4,002	.02	4,480	.03	(418)
CURTAINS AND DRAPERIES: MAINT								2,453	.02	(2,453)
ELECTRICAL EQUIPMENT: MAINT	299	.05	89	10.	599	4,002	.02	5,558	70	(1,556)
ELEVATORS: MAINT	7,917	.62	7,085	19.	832	47,502	.28	43,285	30	4,217
FLOOR COVERINGS: MAINT	200	<b>3</b> :			200	3,000	.02	10,110	.07	(7,110)
CHOKNII UKE: MAINI	-	77.			1,500	000%	50.	5,436	3 3	1,30
GROUNDS AND LANDSCAPING: MAIN		70.		0.0	200	1,200	10.	668	10.	345
HVAC EQUIPMENT: MAINT	5,833	9 5	4,526	.39	1,307	34,998	17	18,405	.13	16,595
LACITY BIT DE MARKET	671	10.	100		571	130	8 8	.00	00	730
MAIOR MAINTENANCE: MAINT	2 500	70.	301	.03	2 500	15,000	60.00	47,004	3.15	(20 165)
MECHANICAL FOLIDMENT: MAINT	833	07			233	7 008	03	331	00	4 667
PAINTING AND DECORATING: MAINT	1.500	12	1.810	91	(310)	0006	0.5	16.587	.12	(7.587)
PLUMBING: MAINT	2,500	.20	6,648	.57	(4,148)	15,000	60	36,273	25	(21,273)
SERVICE CONTRACTS: MAINT	5,100	40	4,464	.39	636	30,600	.18	29,110	.20	1,490
SIGNS: MAINT	625	.05			625	3,750	.02	8,868	90.	(5,118)
SNOW REMOVAL: MAINT						1,000	.01	842	.01	158
SWIMMING POOL: MAINT	1,500	.12	1,000	60.	900	7,800	.05	10,130	.07	(2,330)
TELEPHONE REPAIRS: MAINT	45	00			45	252	0.	160	00	92
TELEVISION REPAIRS: MAINT	2,083	.16	1000000000	30000	2,083	12,498	.07	20,214	7	(7,716)
WASTE REMOVAL: MAINT	5,000	.39	(4,279)	(.37)	9,279	30,000	.18	29,365	.20	635
WATER TREATMENT: MAINT	375	.03	348	.03	27	7,250	10	2,087	10.	103
TOTAL MAINTENANCE	53,907	4.21	35,408	3.06	18,499	323,942	1.91	356,337	2.47	(32,395)
DOWER OF ECTRICITYS: ITTI	67.750	1 51	32 711	283	25 039	110 874	1 05	205 785	1.43	125.089
GAS-UTII	8 757	89	(8 390)	(72)	17 147	122 555	72	89 868	62	32,687
SEWER- ITH	15 889	1 24	28 311	2.45	(12,422)	94 086	55	102 691	71	(8.605)
WATER: UTIL	9,632	.75	24,038	2.08	(14,406)	57,792	.34	80,177	98	(22,385)
Collect state 1 t acces	00000	1 9	00000	15	00000	205 307	13.0	170 671	1:5	206 261
IOI AL UTILITIES	92,028	7.18	0/0'0/	70.0	868,61	003,307	3.30	176,571	3.32	120,780
TOTAL OPERATING EXPENSES	317,887	24.80	243,753	21.05	74,134	1,810,819	10.65	1,637,719	11.37	173,100
		i	ĺ	Ï						
TOTAL PAYROLL & OPERATING EXPENSE 876,417	NSE 876,417	68.38	639,963	55.27	236,454	5,011,908	29.47	4,591,881	31.88	420,027

		F	ERIOD TO D	ATE		YEAR TO DATE	
	CURRENT	PER		PER	BUDGET	CURRENT PER PER	BUDGET
	BUDGET	CENT	ACTUAL	CENT	VAR	BUDGET CENT ACTUAL CENT	VAR
						THE THEFT	
						FIXED EXPENSES	
BAD DEBT EXPENSE: ADMIN	384,778	30.02	384,778	33.23		2,308,668 13.58 2.308,668 16.03	
INTEREST EXPENSE: ADMIN	675	.05			675	4.050 .02	4,050
DEPRECIATION- EQUIPMENT: ADMIN	833	.07	833	.07		5,000 .03 5.000 .03	
DEPRECIATION - SWEEP: ADMIN	580	.05	580	.05		3,480 .02 3,479 .02	1
DEPRECIATION- FURNITURE: ADMIN	55,416	4.32	55,416	4.79		332,496 1.96 332,496 2.31	
FEDERAL INCOME TAXES: ADMIN	200	.02	200	.02		1,200 .01 1.200 .01	
PROPERTY TAXES: ADMIN	164,141	12.81	164,141	14.18		984,846 5.79 985,020 6.84	(174)
BOILER & MACHINERY INSUR: ADMIN	460	.04	437	.04	23	2,760 .02 2.624 .02	136
LIABILITY INSUR OTHER: ADMIN	3,187	.25	2,671	.23	516	19,122 .11 16,025 .11	3.097
LIABILITY INSURPRIMARY:ADMIN	17,015	1.33	19,267	1.66	(2,252)	102,090 .60 115,602 .80	(13,512
CYBER INSURANCE: ADMIN	17,015	1.33	551	.05	(551)	3,224 .02	(3,224)
PROPERTY INSURANCE: ADMIN	42,409	3.31	53,644	4.63	(11,235)	254,454 1.50 321,418 2.23	(66,964
VEHICLE INSURANCE: ADMIN	500	.04	578	.05	(78)	3,000 .02 3,466 .02	(466)
UNINSURED INSUR. LOSSES: ADMIN	2,083	.16	1.393	.12	691	12,498 .07 26,219 .18	(13,721
IOA FEES PAID BY COA	1,000	.08	719	.06	280	53,500 .31 3,922 .03	49,578
COA FEE'S FOR IOA UNITS: ADMIN	431,797	33.69				2,590,782 15.24 2,590,779 17.99	
PRIOR YEAR EXPENSE: ADMIN	431,797	33.69	431,796	37.29	1		3
	00.474	. 20	00.171			11,461 .08	(11,461
FF&E RESERVES COA: ADMIN	80,474	6.28	80,474	6.95		482,844 2.84 482,844 3.35	
FF&E RESERVES IOA: ADMIN	135,038	10.54	135,038	11.66		810,228 4.76 810,228 5.62	
RENT-BASIC LAND/BUILDING:ADMIN	23,018	1.80	21,529	1.86	1,490	138,108 .81 129,169 .90	8,939
RENT - COPIERS: FRONT	108	.01			108	648 .00 305 .00	343
RENT - OFFICE SPACE: COLL	1,143	.09	(557)	(.05)	1,699	6,858 .04 6,864 .05	(6
FIXED MANAGEMENT FEES: ADMIN	224,067	17,48	224,992	19.43	(925)	1,225,532 7.21 1,265,190 8.78	(39,658
TOTAL FIXED EXPENSES	1,568,922	122.41	1,578,480	136.33	(9,558)	9,342,164 54.94 9,425,203 65.43	(83,039)
TOTAL EXPENSES FUND SURPLUS (DEFICIT)	2,445,339 (1,168,604)	190.79	2,218,443 (1,066,693)	191.60 (92.13)	226,896 101,911	14,354,072 84.41 14,017,084 97.31 2,627,594 15.45 358,016 2,49	336,988 (2,269,578

	Period to Date	ORIGINAL PTD Budget	Variance	Year to Date	ORIGINAL YTD Budget	Variance
SALES						
ROOM SALES - LEISURE	\$ 27,604.61	\$ 21,246.00 \$	6,358.61 \$	147,794.07	\$ 127,837.00	\$ 19,957.07
ROOM SALES - MARKETING	49,380.00	48,900.00	480.00	252,720.00	224,400.00	28,320.00
ROOM SALES - T/S RATE	128,225.00	96,690.00	31,535.00	582,001.67	372,220.00	209,781.67
ROOM SALES - WHOLESALER	80,328.71	81,387.00	(1,058.29)	316,315.83	289,399.00	26,916.83
ROOM SALES - TRAVEL AGENT	98,904.13	128,373.00	(29,468.87)	340,907.66	385,822.00	(44,914.34
ATM COMMISSION	376.25	500.00	(123.75)	2,023.00	2,250.00	(227.00
CONVENIENCE STORE REVENUE	0.00	8,000.00	(8,000.00)	23,041.25	37,000.00	(13,958.75
OTHER INCOME	4,405.00	4,000.00	405.00	20,600.00	18,500.00	2,100.00
ROOFTOP INCOME	2,755.55	2,750.00	5.55	16,533.30	16,500.00	33.30
VENDING INCOME	573.00	450.00	123.00	2,040.50	2,350.00	(309.50
GAME ROOM REVENUE	2,172.25	2,250.00	(77.75)	9,074.06	10,100.00	(1,025.94
ALLOWANCES - WHOLESALER	(8,024.88)	0.00	(8,024.88)	(8,024.88)	0.00	(8,024.88
CONDOMINIUM FEES	508,295.81	508,304.00	(8.19)	3,049,774.86	3,049,824.00	(49.14
INTEREST INCOME - OPERATING	1,265.83	433.00	832.83	7,759.40	2,598.00	5,161.40
INTEREST INCOME - RESERVE	2,052.99	75.00	1,977.99	11,333.94	450.00	10,883.94
MAINTENANCE FEE INCOME - OWNER	226,239.55	326,774.00	(100,534.45)	9,450,965.61	12,177,905.00	(2,726,939.39
MAINTENANCE FEE INCOME - UNSOLD	0.00	10,833.00	(10,833.00)	0.00	64,998.00	(64,998.00
LATE FEE INCOME	13,656.87	21,000.00	(7,343.13)	106,213.21	144,500.00	(38,286.79
PARKING FEE INCOME	17,508.13	18,250.00	(741.87)	74,200.13	70,550.00	3,650.13
LATE CHECKOUT INCOME	250.00	333.00	(83.00)	942.53	1,998.00	(1,055.47
INTERNET USAGE INCOME	355.25	647.00	(291.75)	1,581.53	2,405.00	(823.47
MISCELLANEOUS INCOME	1,510.06	500.00	1,010.06	(2,549.31)	3,000.00	(5,549.31
Total SALES:	1,157,834.11	1,281,695.00	(123,860.89)	14,405,248.36	17,004,606.00	(2,599,357.64
COST OF SALES						
CONVENIENCE STORE COS	6,083.98	4,960.00	(1,123.98)	30,148.25	22,940.00	(7,208.25
Total COST OF SALES:	6,083.98	4,960.00	(1,123.98)	30,148.25	22,940.00	(7,208.25
GROSS PROFIT:	1,151,750.13	1,276,735.00	(124,984.87)	14,375,100.11	16,981,666.00	(2,606,565.89
EXPENSES						
PAYROLL AND RELATED EXPENSES						
SALARIES AND WAGES: ADMIN	301,803.20	434,413.00	132,609.80	2,014,414.06	2,484,034.00	469,619.94
FICA: ADMIN	11,212.88	31,641.00	20,428.12	108,273.54	180,934.00	72,660.46
SUI: ADMIN	30,694.51	9,077.00	(21,617.51)	88,389.77	52,057.00	(36,332.77
FUTA: ADMIN	145.39	990.00	844.61	4,647.64	5,676.00	1,028.36
EMPLOYEE INSURANCE: ADMIN	17,623.25	29,480.00	11,856.75	95,730.31	176,880.00	81,149.69
TEMPORARY LABOR: ADMIN	34,306.41	0.00	(34,306.41)	350,299.68	0.00	(350,299.68
CONTRACT LABOR: ADMIN	(5,756.05)	24,268.00	30,024.05	166,215.46	134,522.00	(31,693.46

Run Date: 8/14/2023 2:11:11PM G/L Date: 8/14/2023

		B : 1. B :	ORIGINAL	\/i	Veeste Date	ORIGINAL	Variance
	_	Period to Date	PTD Budget	Variance	Year to Date	YTD Budget	Variance
PAYROLL AND RELATED EXPENSES	(Continued)						
EMPLOYEE MEALS: ADMIN	\$	0.00 \$	2,791.00 \$				
W COMP INSURANCE: ADMIN		596.58	17,620.00	17,023.42	41,368.89	100,740.00	59,371.1
OTHER BENEFITS: ADMIN		12,137.71	8,250.00	(3,887.71)	63,898.25	49,500.00	(14,398.25
PTRE ALLOC - EMP. INSUR		3,943.04	0.00	(3,943.04)	232.78	0.00	(232.78
PTRE ALLOC - FICA		(11,212.88)	0.00	11,212.88	0.00	0.00	0.00
PTRE ALLOC - FUTA		(145.40)	0.00	145.40	0.00	0.00	0.00
PTRE ALLOC - SUI		(3,353.15)	0.00	3,353.15	0.00	0.00	0.00
PTRE ALLOC - EE MEALS		3,309.91	0.00	(3,309.91)	6,619.82	0.00	(6,619.82
Total PAYROLL AND RELATED EXPENSES:		395,305.40	558,530.00	163,224.60	2,953,257.26	3,201,089.00	247,831.74
OPERATING EXPENSES							
ADVERTISING: ADMIN		0.00	150.00	150.00	300.00	900.00	600.00
AMENITIES: ADMIN		4,367.93	4,583.00	215.07	26,583.74	27,498.00	914.26
BANK CHARGES: ADMIN		380.65	400.00	19.35	2,283.90	2,400.00	116.10
AMEX COMMISSIONS: ADMIN		1,630.31	1,250.00	(380.31)	15,318.16	14,750.00	(568.16
MASTERCARD/VISA COMMISS: ADMIN		16,997.52	10,500.00	(6,497.52)	119,463.82	99,500.00	(19,963.82
DISCOVER CARD COMMISS: ADMIN		492.32	750.00	257.68	5,473.31	6,250.00	776.69
CABLE TELEVISION: ADMIN		7,122.62	6,650.00	(472.62)	40,492.01	39,900.00	(592.01
COMPUTER SUPPORT: ADMIN		1,928.69	2,250.00	321.31	11,736.51	13,500.00	1,763.49
COMPUTER SUPPLIES : ADMIN		499.00	2,175.00	1,676.00	5,852.84	10,050.00	4,197.16
CONTRIBUTIONS/ DONATIONS:ADMIN		0.00	2,500.00	2,500.00	2,625.00	5,000.00	2,375.00
COST RECOVERY - T/S MRKTING:ADMIN		(850.00)	(1,300.00)	(450.00)	(3,944.00)	(6,500.00)	(2,556.00
CREDIT REPORTS: COLL		6.61	59.00	52.39	283.04	354.00	70.96
CUSTOMER RELATIONS: ADMIN		571.31	1,350.00	778.69	2,357.85	5,350.00	2,992.15
DUES AND SUBSCRIPTIONS: ADMIN		(862.14)	1,610.00	2,472.14	1,364.12	4,660.00	3,295.88
EMPLOYEE RELATIONS: ADMIN		834.57	2,811.00	1,976.43	4,473.19	16,866.00	12,392.81
GUEST TRANSPORTATION: ADMIN		20,187.95	11,375.00	(8,812.95)	57,987.95	57,450.00	(537.95
HOSPITALITY EXPENSE: ADMIN		4,442.64	7,400.00	2,957.36	27,248.97	30,950.00	3,701.03
INTERNAL COMMUNICATIONS: ADMIN		47.26	2,254.00	2,206.74	6,033.40	11,020.00	4,986.60
LAUNDRY: ADMIN		311.88	0.00	(311.88)	311.88	0.00	(311.88
LEGAL FEES: ADMIN		1,250.00	2,000.00	750.00	7,745.00	12,000.00	4,255.00
LICENSES AND TAXES: ADMIN		100.00	1,000.00	900.00	4,405.00	6,000.00	1,595.00
LINEN; ADMIN		10,418.89	16,000.00	5,581.11	80,280.01	77,000.00	(3,280.01
Servicing costs		1,279.10	0.00	(1,279.10)	1,279.10	0.00	(1,279.10
MEALS AND ENTERTAINMENT:ADMIN		(1.33)	0.00	1.33	742.09	0.00	(742.09
PROPERTY ENTERTAINMENT: ADMIN		0.00	1,250.00	1,250.00	0.00	1,850.00	1,850.00
POSTAGE: ADMIN		3,388.13	15,400.00	12,011.87	35,417.64	43,100.00	7,682.36
POWER (ELECTRICITY): ADMIN		32,711.62	57,750.00	25,038.38	205,784.51	330,874.00	125,089.49
GAS: ADMIN		(8,390.70)	8,757.00	17,147.70	89,868.06	122,555.00	32,686.94

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		Period to Date	ORIGINAL PTD Budget	Variance	Year to Date	ORIGINAL YTD Budget	Variance
OPERATING EXPENSES	(Continued)						
SEWER: ADMIN	\$	28,310.96	\$ 15,889.00 \$	(12,421.96) \$	102,691.02	\$ 94,086.00	\$ (8,605.02)
WATER: ADMIN		24,038.48	9,632.00	(14,406.48)	80,177.48	57,792.00	(22,385.48)
OWNER ADMINISTRATION: ADMIN		2,054.17	1,750.00	(304.17)	30,748.27	30,650.00	(98.27)
OWNER TRAVEL & ENTERTAIN:ADMIN		0.00	275.00	275.00	0.00	1,650.00	1,650.00
PRINTING: ADMIN		55.00	575.00	520.00	135.24	1,200.00	1,064.76
PROFESSIONAL FEES: ADMIN		0.00	500.00	500.00	450.00	1,000.00	550.00
RENTAL PROGRAM ALLOC: ADMIN		0.00	2,500.00	2,500.00	2,917.13	7,800.00	4,882.87
COMPUTER RENTAL: ADMIN		6,300.00	6,750.00	450.00	39,886.85	40,500.00	613.15
REPAIRS AND MAINTENANCE: ADMIN		0.00	110.00	110.00	1,278.75	220.00	(1,058.75)
SALES AND USE TAX: ADMIN		0.00	0.00	0.00	3,828.29	0.00	(3,828.29)
SECURITY EXPENSE: ADMIN		0.00	1,000.00	1,000.00	1,785.98	8,000.00	6,214.02
SUPPLIES - CLEANING:ADMIN		9,780.86	7,500.00	(2,280.86)	41,397.52	36,800.00	(4,597.52)
SUPPLIES - GUEST:ADMIN		4,025.79	16,500.00	12,474.21	69,514.25	92,000.00	22,485.75
SUPPLIES - OFFICE:ADMIN		1,369.36	1,012.00	(357.36)	4,351.03	6,072.00	1,720.97
SUPPLIES - OPERATING:ADMIN		31.71	3,612.00	3,580.29	11,438.83	25,072.00	13,633.17
TELEPHONE: ADMIN		7,340.55	7,529.00	188.45	43,118.10	45,174.00	2,055.90
TRAINING AND EDUCATION: ADMIN		0.00	83.00	83.00	600.00	498.00	(102.00)
TRAVEL AGENT COMMISSIONS:ADMIN		23,415.87	21,823.00	(1,592.87)	54,251.82	65,590.00	11,338.18
ACCOUNTING/AUDIT FEES: ADMIN		2,167.00	2,167.00	0.00	15,169.00	13,002.00	(2,167.00)
UNIFORM EXPENSE: ADMIN		5,145.28	3,375.00	(1,770.28)	14,472.94	16,850.00	2,377.06
AUTO EXPENSE AND RENTAL: ADMIN		141.32	450.00	308.68	461.55	2,700.00	2,238.45
APPLIANCE REPAIR/REPLACE:ADMIN		0.00	2,500.00	2,500.00	7,817.31	15,000.00	7,182.69
BUILDING: ADMIN		14,615.45	7,083.00	(7,532.45)	42,897.97	42,498.00	(399.97)
CARPENTRY: ADMIN		542.16	667.00	124.84	4,794.43	4,002.00	(792.43)
CURTAINS AND DRAPERIES: ADMIN		0.00	0.00	0.00	2,452.38	0.00	(2,452.38)
ELECTRICAL EQUIPMENT: ADMIN		67.69	667.00	599.31	5,558.59	4,002.00	(1,556.59)
ELEVATORS: ADMIN		7,085.70	7,917.00	831.30	43,284.11	47,502.00	4,217.89
FLOOR COVERINGS: ADMIN		0.00	500.00	500.00	10,110.18	3,000.00	(7,110.18)
FURNITURE: ADMIN		6,331.95	1,500.00	(4,831.95)	12,516.65	9,000.00	(3,516.65)
GROUNDS AND LANDSCAPING: ADMIN		0.00	200.00	200.00	854.66	1,200.00	345.34
HVAC EQUIPMENT: ADMIN		4,525.28	5,833.00	1,307.72	18,405.08	34,998.00	16,592.92
LAUNDRY EQUIPMENT: ADMIN		676.90	1,875.00	1,198.10	4,410.72	11,250.00	6,839.28
LIGHT BULBS: ADMIN		300.99	958.00	657.01	4,003.87	5,748.00	1,744.13
MAJOR MAINTENANCE: ADMIN		0.00	2,500.00	2,500.00	44,165.22	15,000.00	(29,165.22)
MECHANICAL EQUIPMENT: ADMIN		0.00	833.00	833.00	2,958.68	4,998.00	2,039.32
PAINTING AND DECORATING: ADMIN		1,810.82	1,500.00	(310.82)	16,587.20	9,000.00	(7,587.20)
PLUMBING: ADMIN		6,647.46	2,500.00	(4,147.46)	36,273.20	15,000.00	(21,273.20)
SERVICE CONTRACTS: ADMIN		6,872.37	7,273.00	400.63	44,440.03	43,638.00	(802.03)
SIGNS: ADMIN		0.00	625.00	625.00	8,868.39	3,750.00	(5,118.39)

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		Period to Date	ORIGINAL PTD Budget	Variance	Year to Date	ORIGINAL YTD Budget	Variance
OPERATING EXPENSES	(Continued)	T chou to bute	1 1D Dauget	Validities	rour to pate		Variation
SNOW REMOVAL: ADMIN	(Continued)	0.00	\$ 0.00 \$	0.00	\$ 842.07	\$ 1,000.00	\$ 157.93
SWIMMING POOL: ADMIN	•	2,785.14	3.500.00	714.86	21,625.19	15,300.00	(6,325.19
TELEPHONE REPAIRS: ADMIN		0.00	42.00	42.00	159.93	252.00	92.07
TELEVISION REPAIRS: ADMIN		0.00	2,083.00	2,083.00	20,214,23	12,498.00	(7,716.23
WASTE REMOVAL: ADMIN		(4,278.79)	5,000.00	9,278.79	29,364.39	30,000.00	635.61
WATER TREATMENT: ADMIN		347.92	375.00	27.08	2,087.52	2,250.00	162.48
CASH OVER/SHORT: ADMIN		0.00	0.00	0.00	205.10	0.00	(205.10
Total OPERATING EXPENSES:		261,372.22	317,887.00	56,514.78	1,655,338.25	1,810,819.00	155,480.75
Total EXPENSES:		656,677.62	876,417.00	219,739.38	4,608,595.51	5,011,908.00	403,312.49
NET INCOME FROM OPERATIONS:	-	495,072.51	400,318.00	94,754.51	9,766,504.60	11,969,758.00	(2,203,253.40
OTHER INCOME AND EXPENSES							
BAD DEBT EXPENSE: ADMIN		(384,778.00)	(384,778.00)	0.00	(2,308,668.00)	(2,308,668.00)	0.00
INTEREST EXP - COMMERCE:ADMIN		0.00	(675.00)	675.00	0.00	(4,050.00)	4,050.00
DEPRECIATION - EQUIPMENT: ADMIN		(833.33)	(833.33)	0.00	(4,999.98)	(4,999.98)	0.00
DEPRECIATION - SWEEPER:ADMIN		(579.76)	(580.00)	0.24	(3,478.56)	(3,480.00)	1.44
DEPRECIATION - FURNITURE:ADMIN		(55,416.00)	(55,416.00)	0.00	(332,496.00)	(332,496.00)	0.00
FEDERAL INCOME TAXES: ADMIN		(200.00)	(200.00)	0.00	(1,200.00)	(1,200.00)	0.00
PROPERTY TAXES: ADMIN		(164,141.00)	(164,141.00)	0.00	(985,020.27)	(984,846.00)	(174.27
BOILER & MACHINERY INSUR:ADMIN		(437.24)	(460.00)	22.76	(2,623.44)	(2,760.00)	136.56
LIABILITY INSUR OTHER:ADMIN		(2,670.94)	(3,187.00)	516.06	(16,025.64)	(19,122.00)	3,096.36
LIABILITY INSUR PRIMARY:ADMIN		(19,267.02)	(17,015.00)	(2,252.02)	(115,602.12)	(102,090.00)	(13,512.12
CYBER INSURANCE: ADMIN		(550.43)	0.00	(550.43)	(3,223.90)	0.00	(3,223.90
PROPERTY INSURANCE: ADMIN		(53,644.59)	(42,409.00)	(11,235.59)	(321,417.54)	(254,454.00)	(66,963.54
VEHICLE INSURANCE: ADMIN		(577.68)	(500.00)	(77.68)	(3,466.08)	(3,000.00)	(466.08
UNINSURED INSUR. LOSSES: ADMIN		(1,392.52)	(2,083.00)	690.48	(26,218.76)	(12,498.00)	(13,720.76
IOA FEE'S PAID BY COA		(719.34)	(1,000.00)	280.66	(3,922.74)	(53,500.00)	49,577.26
COA FEE'S FOR IOA UNITS: ADMIN		(431,796.51)	(431,797.00)	0.49	(2,590,779.06)	(2,590,782.00)	2.94
PRIOR YEAR EXPENSE: ADMIN		0.00	0.00	0.00	(11,460.24)	0.00	(11,460.24
FF&E RESERVES COA: ADMIN		(80,474.00)	(80,474.00)	0.00	(482,844.00)	(482,844.00)	0.00
FF&E RESERVES IOA: ADMIN		(135,038.00)	(135,038.00)	0.00	(810,228.00)	(810,228.00)	0.00
RENT - BASIC LAND/BUILDING:ADMIN		(21,528.23)	(23,018.00)	1,489.77	(129,169.38)	(138,108.00)	8,938.62
RENT - COPIERS:ADMIN		0.00	(108.00)	108.00	(305.41)	(648.00)	342.59
RENT - OFFICE SPACE:ADMIN		556.33	(1,143.00)	1,699.33	(6,863.33)	(6,858.00)	(5.33
FIXED MANAGEMENT FEES: ADMIN		(224,991.82)	(224,067.00)	(924.82)	(1,265,189.85)	(1,225,532.00)	(39,657.85
Total OTHER INCOME AND	_	(1,578,480.08)	(1,568,922.33)	(9,557.75)	(9,425,202.30)	(9,342,163.98)	(83,038.32)
<b>EARNINGS BEFORE INCOME TAX:</b>		(1,083,407.57)	(1,168,604.33)	85,196.76	341,302.30	2,627,594.02	(2,286,291.72)

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	Pe	riod to Date	ORIGINAL PTD Budget	Variance	Year to	Date	ORIGINAL YTD Budget	Variance
Net Income (Loss):	\$	(1,083,407.57) \$	(1,168,604.33)	85,196.76	\$ 34	1,302.30	\$ 2,627,594.02	\$ (2,286,291.72)

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# Budget Variance Income Statement by Department For The 6 Periods Ended 6/30/2023

#### FLAGSHIP CONDOMINIUM ASSN., INC. (325)

		ORIGINAL							ORIGINAL		
	Pe	riod to Date	P	TD Budget		Variance	Year to Date	_	YTD Budget		Variance
EXPENSES											
OPERATING EXPENSES Servicing costs	\$	1,279.10	\$	0.00	\$	(1,279.10) \$	1,279.10	\$	0.00	\$	(1,279.10)
Total OPERATING EXPENSES:		1,279.10		0.00		(1,279.10)	1,279.10	_	0.00		(1,279.10
Total EXPENSES:		1,279.10		0.00		(1,279.10)	1,279.10	_	0.00		(1,279.10
NET INCOME FROM OPERATIONS:		(1,279.10)		0.00		(1,279.10)	(1,279.10)	_	0.00		(1,279.10
EARNINGS BEFORE INCOME TAX:		(1,279.10)		0.00		(1,279.10)	(1,279.10)	Т	0.00		(1,279.10)
Net Income (Loss):	\$	(1,279.10)	\$	0.00	\$	(1,279.10) \$	(1,279.10)	\$	0.00	\$	(1,279.10)

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	P	eriod to Date		ORIGINAL PTD Budget		Variance	Year to Date		ORIGINAL YTD Budget	Variance
SALES		oned to Date	_	Dadge.				_	· · · · · · · · · · · · · · · · · · ·	
ROOM SALES - LEISURE	\$	27,604.61	\$	21,246.00	\$	6,358.61 \$	147,794.07	\$	127,837.00	\$ 19,957.07
ROOM SALES - MARKETING		49,380.00		48,900.00		480.00	252,720.00		224,400.00	28,320.00
ROOM SALES - T/S RATE		128,225.00		96,690.00		31,535.00	582,001.67		372,220.00	209,781.67
ROOM SALES - WHOLESALER		80,328.71		81,387.00		(1,058.29)	316,315.83		289,399.00	26,916.83
ROOM SALES - TRAVEL AGENT		98,904.13		128,373.00		(29,468.87)	340,907.66		385,822.00	(44,914.34
ATM COMMISSION		376.25		500.00		(123.75)	2,023.00		2,250.00	(227.00
CONVENIENCE STORE REVENUE		0.00		8,000.00		(8,000.00)	23,041.25		37,000.00	(13,958.75
OTHER INCOME		4,405.00		4,000.00		405.00	20,600.00		18,500.00	2,100.00
ROOFTOP INCOME		2,755.55		2,750.00		5.55	16,533.30		16,500.00	33.30
VENDING INCOME		573.00		450.00		123.00	2,040.50		2,350.00	(309.50
GAME ROOM REVENUE		2,172.25		2,250.00		(77.75)	9,074.06		10,100.00	(1,025.94
ALLOWANCES - WHOLESALER		(8,024.88)		0.00		(8,024.88)	(8,024.88)		0.00	(8,024.88
CONDOMINIUM FEES		508,295.81		508,304.00		(8.19)	3,049,774.86		3,049,824.00	(49.14
INTEREST INCOME - OPERATING		1,265.83		433.00		832.83	7,759.40		2,598.00	5,161.40
INTEREST INCOME - RESERVE		2,052.99		75.00		1,977.99	11,333.94		450.00	10,883.94
MAINTENANCE FEE INCOME - OWNER		226,239.55		326,774.00		(100,534.45)	9,450,965.61		12,177,905.00	(2,726,939.39
MAINTENANCE FEE INCOME -UNSOLD		0.00		10,833.00		(10,833.00)	0.00		64,998.00	(64,998.00
LATE FEE INCOME		13,656.87		21,000.00		(7,343.13)	106,213.21		144,500.00	(38,286.79
PARKING FEE INCOME		17,508.13		18,250.00		(741.87)	74,200.13		70,550.00	3,650.13
LATE CHECKOUT INCOME		250.00		333.00		(83.00)	942.53		1,998.00	(1,055.47
INTERNET USAGE INCOME		355.25		647.00		(291.75)	1,581.53		2,405.00	(823.47
MISCELLANEOUS INCOME		1,510.06		500.00		1,010.06	(2,549.31)		3,000.00	(5,549.31
Total SALES:		1,157,834.11	-	1,281,695.00		(123,860.89)	14,405,248.36		17,004,606.00	(2,599,357.64
COST OF SALES  CONVENIENCE STORE COS		6,083.98		4,960.00		(1,123.98)	30,148.25		22,940.00	(7,208.25
Total COST OF SALES:	-	6,083.98	_	4,960.00		(1,123.98)	30,148.25	-	22,940.00	(7,208.25
GROSS PROFIT:	1 4 4 T	1,151,750.13	-	1,276,735.00	-	(124,984.87)	14,375,100.11	-	16,981,666.00	 (2,606,565.89
EXPENSES										
PAYROLL AND RELATED EXPENSES										
SALARIES AND WAGES: ADMIN		10,366.24		8,208.00		(2,158.24)	17,866.26		49,584.00	31,717.74
FICA: ADMIN		114.48		608.00		493.52	114.48		3,675.00	3,560.52
SUI: ADMIN		955.84		233.00		(722.84)	1,646.40		1,407.00	(239.40
FUTA: ADMIN		1.48		16.00		14.52	1.48		95.00	93.52
EMPLOYEE INSURANCE: ADMIN		(37.88)		614.00		651.88	(198.49)		3,684.00	3,882.49
CONTRACT LABOR: ADMIN		0.00		400.00		400.00	675.26		2,400.00	1,724.74

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## Budget Variance Income Statement by Department For The 6 Periods Ended 6/30/2023 **ADMINISTRATION**

#### FLAGSHIP CONDOMINIUM ASSN., INC. (325)

		Period to Date	ORIGINAL PTD Budget	Variance	Year to Date	ORIGINAL YTD Budget	Variance
PAYROLL AND RELATED EXPENSES	(Continued)						
W COMP INSURANCE: ADMIN	\$	0.00	339.00	\$ 339.00	\$ 0.00	\$ 2,049.00	\$ 2,049.00
PTRE ALLOC - EMP. INSUR: ADMIN		3,943.04	0.00	(3,943.04	232.78	0.00	(232.78
PTRE ALLOC - FICA: ADMIN		(11,212.88)	0.00	11,212.88		0.00	0.00
PTRE ALLOC - FUTA: ADMIN		(145.40)	0.00	145.40	0.00	0.00	0.00
PTRE ALLOC - SUI: ADMIN		(3,353.15)	0.00	3,353.15	0.00	0.00	0.00
PTRE ALLOC- EE MEALS:ADMIN		3,309.91	0.00	(3,309.91	6,619.82	0.00	(6,619.82
Total PAYROLL AND RELATED EXPENSES:	· ·	3,941.68	10,418.00	6,476.32	26,957.99	62,894.00	35,936.01
OPERATING EXPENSES							
ADVERTISING: ADMIN		0.00	150.00	150.00	300.00	900.00	600.00
BANK CHARGES: ADMIN		380.65	400.00	19.35	2,283.90	2,400.00	116.10
AMEX COMMISSIONS: ADMIN		1,630.31	1,250.00	(380.31	) 15,318.16	14,750.00	(568.16
MASTERCARD/VISA COMMISS: ADMIN		16,997.52	10,500.00	(6,497.52	119,463.82	99,500.00	(19,963.82
DISCOVER CARD COMMISS: ADMIN		492.32	750.00	257.68	5,473.31	6,250.00	776.69
CABLE TELEVISION: ADMIN		7,122.62	6,650.00	(472.62	40,492.01	39,900.00	(592.01
COMPUTER SUPPORT: ADMIN		1,937.75	2,250.00	312.25	11,377.34	13,500.00	2,122.66
COMPUTER SUPPLIES : ADMIN		0.00	750.00	750.00	671.87	1,500.00	828.13
CONTRIBUTIONS/ DONATIONS:ADMIN		0.00	2,500.00	2,500.00	2,625.00	5,000.00	2,375.00
COST RECOVERY-T/S MRKTNG:ADMIN		(850.00)	(1,300.00)	(450.00	(3,944.00)	(6,500.00)	(2,556.00
CUSTOMER RELATIONS: ADMIN		360.00	750.00	390.00	1,806.20	2,650.00	843.80
DUES AND SUBSCRIPTIONS: ADMIN		0.00	1,000.00	1,000.00	0.00	1,000.00	1,000.00
EMPLOYEE RELATIONS: ADMIN		344.39	600.00	255.61	1,996.62	3,600.00	1,603.38
LEGAL FEES: ADMIN		1,250.00	2,000.00	750.00	7,745.00	12,000.00	4,255.00
LICENSES AND TAXES: ADMIN		0.00	1,000.00	1,000.00	493.00	1,500.00	1,007.00
MEALS AND ENTERTAINMENT:ADMIN		0.00	0.00	0.00	534.03	0.00	(534.03
PROPERTY ENTERTAINMENT: ADMIN		0.00	1,250.00	1,250.00	0.00	1,850.00	1,850.00
POSTAGE: ADMIN		283.15	400.00	116.85	1,853.07	2,400.00	546.93
PRINTING: ADMIN		55.00	250.00	195.00	55.00	500.00	445.00
PROFESSIONAL FEES: ADMIN		0.00	500.00	500.00	450.00	1,000.00	550.00
RENTAL PROGRAM ALLOC: ADMIN		0.00	2,500.00	2,500.00	2,917.13	7,800.00	4,882.87
COMPUTER RENTAL: ADMIN		6,300.00	6,750.00	450.00	39,886.85	40,500.00	613.15
SALES AND USE TAX: ADMIN		0.00	0.00	0.00	3,828.29	0.00	(3,828.29
SUPPLIES - OFFICE: ADMIN		0.00	100.00	100.00	413.81	600.00	186.19
SUPPLIES - OPERATING: ADMIN		0.00	0.00	0.00	68.54	0.00	(68.54
TELEPHONE: ADMIN		7,289.88	7,500.00	210.12	43,067.43	45,000.00	1,932.57
TRAVEL AGENT COMMISSIONS:ADMIN		23,415.87	21,823.00	(1,592.87	54,251.82	65,590.00	11,338.18
ACCOUNTING/AUDIT FEES: ADMIN		2,167.00	2,167.00	0.00		13,002.00	(2,167.00)
UNIFORM EXPENSE: ADMIN		0.00	0.00	0.00	2	0.00	(572.82)

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# Budget Variance Income Statement by Department For The 6 Periods Ended 6/30/2023 **ADMINISTRATION**

#### FLAGSHIP CONDOMINIUM ASSN., INC. (325)

		Period to Date	ORIGINAL PTD Budget	Variance	Year to Date	ORIGINAL YTD Budget	Variance
OPERATING EXPENSES  CASH OVER/SHORT: ADMIN	(Continued) \$	0.00	\$ 0.00 \$	0.00	\$ 205.10	\$ 0.00	\$ (205.10
Total OPERATING EXPENSES:		69,176.46	72,490.00	3,313.54	369,375.12	376,192.00	6,816.88
Total EXPENSES:		73,118.14	82,908.00	9,789.86	396,333.11	439,086.00	42,752.89
NET INCOME FROM OPERATIONS:	_	1,078,631.99	1,193,827.00	(115,195.01)	13,978,767.00	16,542,580.00	(2,563,813.00
OTHER INCOME AND EXPENSES							
BAD DEBT EXPENSE: ADMIN		(384,778.00)	(384,778.00)	0.00	(2,308,668.00)	(2,308,668.00)	0.00
INTEREST EXPENSE: ADMIN		0.00	(675.00)	675.00	0.00	(4,050.00)	4,050.00
DEPRECIATION- EQUIPMENT: ADMIN		(833.33)	(833.33)	0.00	(4,999.98)	(4,999.98)	0.00
DEPRECIATION - SWEEP:ADMIN		(579.76)	(580.00)	0.24	(3,478.56)	(3,480.00)	1.44
DEPRECIATION- FURNITURE: ADMIN		(55,416.00)	(55,416.00)	0.00	(332,496.00)	(332,496.00)	0.00
FEDERAL INCOME TAXES: ADMIN		(200.00)	(200.00)	0.00	(1,200.00)	(1,200.00)	0.00
PROPERTY TAXES: ADMIN		(164,141.00)	(164,141.00)	0.00	(985,020.27)	(984,846.00)	(174.27
BOILER & MACHINERY INSUR: ADMIN		(437.24)	(460.00)	22.76	(2,623.44)	(2,760.00)	136.56
LIABILITY INSUR OTHER: ADMIN		(2,670.94)	(3,187.00)	516.06	(16,025.64)	(19,122.00)	3,096.36
LIABILITY INSURPRIMARY:ADMIN		(19,267.02)	(17,015.00)	(2,252.02)	(115,602.12)	(102,090.00)	(13,512.12
CYBER INSURANCE:ADMIN		(550.43)	0.00	(550.43)	(3,223.90)	0.00	(3,223.90
PROPERTY INSURANCE: ADMIN		(53,644.59)	(42,409.00)	(11,235.59)	(321,417.54)	(254,454.00)	(66,963.54
VEHICLE INSURANCE: ADMIN		(577.68)	(500.00)	(77.68)	(3,466.08)	(3,000.00)	(466.08
UNINSURED INSUR. LOSSES: ADMIN		(1,392.52)	(2,083.00)	690.48	(26,218.76)	(12,498.00)	(13,720.76
IOA FEES PAID BY COA		(719.34)	(1,000.00)	280.66	(3,922.74)	(53,500.00)	49,577.26
COA FEE'S FOR IOA UNITS: ADMIN		(431,796.51)	(431,797.00)	0.49	(2,590,779.06)	(2,590,782.00)	2.94
PRIOR YEAR EXPENSE: ADMIN		0.00	0.00	0.00	(11,460.24)	0.00	(11,460.24
FF&E RESERVES COA: ADMIN		(80,474.00)	(80,474.00)	0.00	(482,844.00)	(482,844.00)	0.00
FF&E RESERVES IOA: ADMIN		(135,038.00)	(135,038.00)	0.00	(810,228.00)	(810,228.00)	0.00
RENT-BASIC LAND/BUILDING:ADMIN		(21,528.23)	(23,018.00)	1,489.77	(129,169.38)	(138,108.00)	8,938.62
FIXED MANAGEMENT FEES: ADMIN		(224,991.82)	(224,067.00)	(924.82)	(1,265,189.85)	(1,225,532.00)	(39,657.85
Total OTHER INCOME AND		(1,579,036.41)	(1,567,671.33)	(11,365.08)	(9,418,033.56)	(9,334,657.98)	(83,375.58
EARNINGS BEFORE INCOME TAX:		(500,404.42)	(373,844.33)	(126,560.09)	4,560,733.44	7,207,922.02	(2,647,188.58
Net Income (Loss):	\$	(500,404.42)	\$ (373,844.33)	(126,560.09)	\$ 4,560,733.44	\$ 7,207,922.02	\$ (2,647,188.58

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# Budget Variance Income Statement by Department For The 6 Periods Ended 6/30/2023 **HUMAN RESOURCES**

#### FLAGSHIP CONDOMINIUM ASSN., INC. (325)

	Perio	d to Date	ORIGINAL TD Budget		Variance		Year to Date	ORIGINAL YTD Budget	Variance
EXPENSES									
OPERATING EXPENSES FURNITURE: HR	\$	0.00	\$ 0.00	\$	0.00	\$	296.40	\$ 0.00	\$ (296.40)
Total OPERATING EXPENSES:		0.00	0.00		0.00		296.40	0.00	(296.40)
Total EXPENSES:	-	0.00	0.00	0	0.00		296.40	0.00	(296.40)
NET INCOME FROM OPERATIONS:	_	0.00	0.00	-	0.00		(296.40)	0.00	(296.40)
EARNINGS BEFORE INCOME TAX:	-	0.00	0.00		0.00	2	(296.40)	0.00	(296.40)
Net Income (Loss):	\$	0.00	\$ 0.00	\$	0.00	\$	(296.40)	\$ 0.00	\$ (296.40)

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	Pe	riod to Date	ORIGINAL PTD Budget	Variance	Year to Date	ORIGINAL YTD Budget	Variance
EXPENSES			F 12.8 FE				
PAYROLL AND RELATED EXPENSES							
SALARIES AND WAGES: SEC	\$	24,895.13 \$	38,834.00 \$	13,938.87 \$	180,930.65		12,583.35
FICA: SEC		976.79	2,827.00	1,850.21	10,074.56	14,087.00	4,012.44
SUI: SEC		2,733.42	777.00	(1,956.42)	7,901.26	3,869.00	(4,032.26)
FUTA: SEC		12.67	85.00	72.33	435.74	425.00	(10.74)
EMPLOYEE INSURANCE: SEC		489.09	2,210.00	1,720.91	7,840.32	13,260.00	5,419.68
CONTRACT LABOR: SEC		2,145.00	2,150.00	5.00	12,870.00	12,900.00	30.00
EMPLOYEE MEALS: SEC		0.00	333.00	333.00	1,231.63	1,998.00	766.37
W COMP INSURANCE: SEC		0.00	1,580.00	1,580.00	3,773.86	7,874.00	4,100.14
Total PAYROLL AND RELATED EXPENSES:	-	31,252.10	48,796.00	17,543.90	225,058.02	247,927.00	22,868.98
OPERATING EXPENSES							
COMPUTER SUPPLIES: SEC		478.75	150.00	(328.75)	1,264.29	900.00	(364.29)
EMPLOYEE RELATIONS: SEC		63.42	100.00	36.58	335.12	600.00	264.88
INTERNAL COMMUNICATIONS: SEC		101.33	150.00	48.67	692.25	900.00	207.75
MEALS AND ENTERTAINMENT: SEC		0.00	0.00	0.00	40.26	0.00	(40.26)
SECURITY EXPENSE: SEC		0.00	1,000.00	1,000.00	1,785.98	8,000.00	6,214.02
SUPPLIES - OFFICE: SEC		0.00	100.00	100.00	170.56	600.00	429.44
SUPPLIES - OPERATING: SEC		0.00	250.00	250.00	937.14	1,500.00	562.86
UNIFORM EXPENSE: SEC		953.77	333.00	(620.77)	1,129.71	1,998.00	868.29
Total OPERATING EXPENSES:		1,597.27	2,083.00	485.73	6,355.31	14,498.00	8,142.69
Total EXPENSES:	-	32,849.37	50,879.00	18,029.63	231,413.33	262,425.00	31,011.67
NET INCOME FROM OPERATIONS:	-	(32,849.37)	(50,879.00)	18,029.63	(231,413.33)	(262,425.00)	31,011.67
EARNINGS BEFORE INCOME TAX:	-	(32,849.37)	(50,879.00)	18,029.63	(231,413.33)	(262,425.00)	31,011.67
Net Income (Loss):	\$	(32,849.37) \$	(50,879.00) \$	18,029.63 \$	(231,413.33)	\$ (262,425.00) \$	31,011.67

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	_ Pe	eriod to Date	ORIGINAL PTD Budget	Variance	Year to Date	ORIGINAL YTD Budget	Variance
EXPENSES	-						
PAYROLL AND RELATED EXPENSES							
SALARIES AND WAGES: SAFE	\$	9,014.38 \$	12,031.00 \$	3,016.62	\$ 66,600.87	\$ 63,871.00 \$	(2,729.87)
FICA: SAFE		387.98	876.00	488.02	3,632.09	4,651.00	1,018.91
SUI: SAFE		1,009.33	241.00	(768.33)	2,981.66	1,278.00	(1,703.66)
FUTA: SAFE		5.03	26.00	20.97	150.20	140.00	(10.20)
EMPLOYEE INSURANCE: SAFE		(128.38)	805.00	933.38	2,623.52	4,830.00	2,206.48
EMPLOYEE MEALS: SAFE		0.00	133.00	133.00	440.00	798.00	358.00
W COMP INSURANCE: SAFE		0.00	489.00	489.00	1,339.70	2,598.00	1,258.30
Total PAYROLL AND RELATED EXPENSES:		10,288.34	14,601.00	4,312.66	77,768.04	78,166.00	397.96
OPERATING EXPENSES							
EMPLOYEE RELATIONS: SAFE		52.76	0.00	(52.76)	225.85	0.00	(225.85)
SUPPLIES - OPERATING: SAFE		0.00	25.00	25.00	774.64	150.00	(624.64)
UNIFORM EXPENSE: SAFE		0.00	50.00	50.00	0.00	300.00	300.00
BUILDING: SAFE		0.00	0.00	0.00	222.75	0.00	(222.75)
SWIMMING POOL: SAFE		1,785.14	2,000.00	214.86	11,495.41	7,500.00	(3,995.41)
Total OPERATING EXPENSES:		1,837.90	2,075.00	237.10	12,718.65	7,950.00	(4,768.65)
Total EXPENSES:		12,126.24	16,676.00	4,549.76	90,486.69	86,116.00	(4,370.69)
NET INCOME FROM OPERATIONS:		(12,126.24)	(16,676.00)	4,549.76	(90,486.69)	(86,116.00)	(4,370.69)
EARNINGS BEFORE INCOME TAX:		(12,126.24)	(16,676.00)	4,549.76	(90,486.69)	(86,116.00)	(4,370.69)
Net Income (Loss):	\$	(12,126.24) \$	(16,676.00)	4,549.76	\$ (90,486.69)	\$ (86,116.00)	(4,370.69)

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	F	Period to Date	ORIGINAL PTD Budget		Variance		Year to Date	ORIGINAL YTD Budget	Variance
EXPENSES	-		1.51				Ala.		
PAYROLL AND RELATED EXPENSES SALARIES AND WAGES: COLL	\$	4,012.71	\$ 16,832.00	\$	12,819.29	\$	89,776.31	\$ 103,260.00 \$	13,483.69
FICA: COLL		685.48	1,229.00		543.52		5,301.45	7,539.00	2,237.55
SUI: COLL		587.94	555.00		(32.94)		3,715.98	3,407.00	(308.98)
FUTA: COLL		8.89	62.00		53.11		222.18	381.00	158.82
EMPLOYEE INSURANCE: COLL		71.86	1,261.00		1,189.14		3,597.33	7,566.00	3,968.67
TEMPORARY LABOR: ADM:COLL		(246.01)	0.00		246.01		348.80	0.00	(348.80)
W COMP INSURANCE: COLL		515.89	646.00		130.11		2,590.49	3,965.00	1,374.51
Total PAYROLL AND RELATED EXPENSES:	-	5,636.76	20,585.00		14,948.24		105,552.54	126,118.00	20,565.46
OPERATING EXPENSES					V ALCOHO				
COMPUTER SUPPLIES: COLL		0.00	147.00		147.00		0.00	882.00	882.00
CREDIT REPORTS: COLL		6.61	59.00		52.39		283.04	354.00	70.96
EMPLOYEE RELATIONS: COLL		(0.94)	235.00		235.94		37.42	1,410.00	1,372.58
INTERNAL COMM: COLL		(379.31)	279.00		658.31		1,664.11	1,674.00	9.89
MEALS AND ENTERTAINM:COLL		(1.33)	0.00		1.33		52.65	0.00	(52.65)
POSTAGE: COLL		(1.06)	0.00		1.06		1.50	0.00	(1.50)
OFFICE SUPPLIES: COLL		0.00	59.00		59.00		0.00	354.00	354.00
SERVICE CONTRACTS: COLL		1,410.05	1,173.00		(237.05)		9,339.05	7,038.00	(2,301.05)
Total OPERATING EXPENSES:		1,034.02	1,952.00		917.98		11,377.77	11,712.00	334.23
Total EXPENSES:		6,670.78	22,537.00		15,866.22		116,930.31	137,830.00	20,899.69
NET INCOME FROM OPERATIONS:	8	(6,670.78)	(22,537.00)	_	15,866.22		(116,930.31)	(137,830.00)	20,899.69
OTHER INCOME AND EXPENSES									
RENT - OFFICE SPACE: COLL		556.33	(1,143.00)		1,699.33		(6,863.33)	(6,858.00)	(5.33)
Total OTHER INCOME AND	J. <del>1</del>	556.33	(1,143.00)		1,699.33		(6,863.33)	(6,858.00)	(5.33)
EARNINGS BEFORE INCOME TAX:		(6,114.45)	(23,680.00)		17,565.55	Т	(123,793.64)	(144,688.00)	20,894.36
Net Income (Loss):	\$	(6,114.45)	\$ (23,680.00)	\$	17,565.55	\$	(123,793.64)	\$ (144,688.00) \$	20,894.36

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	Period to Date	ORIGINAL PTD Budget	Variance	Year to Date	ORIGINAL YTD Budget	Variance
EXPENSES	. Y. T. T. G. (1)					1554
PAYROLL AND RELATED EXPENSES						
SALARIES AND WAGES: HSKP	\$ 111,105.30 \$	161,556.00 \$	50,450.70 \$	567,348.80	\$ 870,667.00 \$	303,318.20
FICA: HSKP	3,344.25	11,761.00	8,416.75	27,863.28	63,383.00	35,519.72
SUI: HSKP	9,691.39	3,231.00	(6,460.39)	25,362.71	17,414.00	(7,948.71
FUTA: HSKP	43.37	355.00	311.63	1,166.01	1,914.00	747.99
EMPLOYEE INSURANCE: HSKP	4,324.40	9,417.00	5,092.60	24,603.24	56,502.00	31,898.76
TEMPORARY LABOR: HSKP	34,552.42	0.00	(34,552.42)	349,950.88	0.00	(349,950.88
EMPLOYEE MEALS: HSKP	0.00	800.00	800.00	3,941.80	4,800.00	858.20
W COMP INSURANCE: HSKP	0.00	6,572.00	6,572.00	9,926.70	35,419.00	25,492.30
Total PAYROLL AND RELATED EXPENSES:	163,061.13	193,692.00	30,630.87	1,010,163.42	1,050,099.00	39,935.58
OPERATING EXPENSES						
AMENITIES: HSKP	4,367.93	4,583.00	215.07	26,583.74	27,498.00	914.26
COMPUTER SUPPLIES: HSKP	20.25	183.00	162.75	20.25	1,098.00	1,077.75
EMPLOYEE RELATIONS: HSKP	74.08	600.00	525.92	894.31	3,600.00	2,705.69
INTERNAL COMMUNICATIONS: HSKP	0.00	700.00	700.00	2,212.47	4,200.00	1,987.53
LINEN; ADMIN: HSKP	10,418.89	16,000.00	5,581.11	80,280.01	77,000.00	(3,280.01)
MEALS AND ENTERTAINMENT: HSKP	0.00	0.00	0.00	46.85	0.00	(46.85)
PRINTING: HSKP	0.00	50.00	50.00	0.00	300.00	300.00
SUPPLIES - CLEANING: HSKP	4,225.81	4,500.00	274.19	28,021.89	21,800.00	(6,221.89)
SUPPLIES - GUEST: HSKP	4,025.79	16,500.00	12,474.21	69,514.25	92,000.00	22,485.75
SUPPLIES - OFFICE: HSKP	613.92	100.00	(513.92)	1,075.46	600.00	(475.46)
SUPPLIES - OPERATING: HSKP	0.00	350.00	350.00	1,921.03	6,400.00	4,478.97
TELEPHONE: HSKP	50.67	0.00	(50.67)	50.67	0.00	(50.67)
UNIFORM EXPENSE: HSKP	0.00	500.00	500.00	4,759.88	3,000.00	(1,759.88)
BUILDING: HSKP	0.00	0.00	0.00	55.36	0.00	(55.36)
MECHANICAL EQUIPMENT: HSKP	0.00	0.00	0.00	2,628.14	0.00	(2,628.14)
SERVICE CONTRACTS: HSKP	998.50	1,000.00	1.50	5,991.00	6,000.00	9.00
Total OPERATING EXPENSES:	24,795.84	45,066.00	20,270.16	224,055.31	243,496.00	19,440.69
Total EXPENSES:	187,856.97	238,758.00	50,901.03	1,234,218.73	1,293,595.00	59,376.27
NET INCOME FROM OPERATIONS:	(187,856.97)	(238,758.00)	50,901.03	(1,234,218.73)	(1,293,595.00)	59,376.27
EARNINGS BEFORE INCOME TAX:	(187,856.97)	(238,758.00)	50,901.03	(1,234,218.73)	(1,293,595.00)	59,376.27
Net Income (Loss):	\$ (187,856.97)	(238,758.00) \$	50,901.03	(1,234,218.73)	\$ (1,293,595.00) \$	59,376.27

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	Pe	eriod to Date	ORIGINAL PTD Budget	Variance	Year to Date	ORIGINAL YTD Budget	Variance
EXPENSES							
PAYROLL AND RELATED EXPENSES							
SALARIES AND WAGES: LNDRY	\$	18,947.71		2,288.29			2,210.13
FICA: LNDRY		673.26	1,546.00	872.74	6,977.32	9,469.00	2,491.68
SUI: LNDRY		2,070.61	425.00	(1,645.61)	5,749.27	2,601.00	(3,148.27
FUTA: LNDRY		8.73	47.00	38.27	300.92	287.00	(13.92
EMPLOYEE INSURANCE: LNDRY		555.18	1,650.00	1,094.82	5,560.87	9,900.00	4,339.13
EMPLOYEE MEALS: LNDRY		0.00	200.00	200.00	890.44	1,200.00	309.56
W COMP INSURANCE: LNDRY		0.00	864.00	864.00	2,657.02	5,292.00	2,634.98
Total PAYROLL AND RELATED EXPENSES:		22,255.49	25,968.00	3,712.51	149,997.71	158,821.00	8,823.29
OPERATING EXPENSES							
LAUNDRY: LNDRY		311.88	0.00	(311.88)	311.88	0.00	(311.88
SUPPLIES - CLEANING: LNDRY		5,555.05	3,000.00	(2,555.05)	13,293.11	15,000.00	1,706.89
UNIFORM EXPENSE: LNDRY		0.00	0.00	0.00	0.00	500.00	500.00
LAUNDRY EQUIPMENT: LNDRY		676.90	1,750.00	1,073.10	4,410.72	10,500.00	6,089.28
Total OPERATING EXPENSES:		6,543.83	4,750.00	(1,793.83)	18,015.71	26,000.00	7,984.29
Total EXPENSES:		28,799.32	30,718.00	1,918.68	168,013.42	184,821.00	16,807.58
NET INCOME FROM OPERATIONS:		(28,799.32)	(30,718.00)	1,918.68	(168,013.42)	(184,821.00)	16,807.58
EARNINGS BEFORE INCOME TAX:		(28,799.32)	(30,718.00)	1,918.68	(168,013.42)	(184,821.00)	16,807.58
Net Income (Loss):	\$	(28,799.32)	(30,718.00) \$	1,918.68	\$ (168,013.42)	\$ (184,821.00) \$	16,807.58

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	Pe	riod to Date	ORIGINAL PTD Budget	Variance	Yea	r to Date		ORIGINAL TD Budget	Variance
EXPENSES	41.4								
PAYROLL AND RELATED EXPENSES SALARIES AND WAGES: CCARE	\$	560.08 \$	4,307.00	\$ 3,746.92	\$	13,065.12	\$	26,467.00 \$	13,401.88
FICA: CCARE	Ą	89.88	314.00	224.12	Ψ	775.06	Ψ	1,932.00	1,156.94
SUI: CCARE		84.52	142.00	57.48		560.98		873.00	312.02
FUTA: CCARE		1.17	16.00	14.83		37.02		98.00	60.98
EMPLOYEE INSURANCE: CCARE		(66.55)	340.00	406.55		523.74		2,040.00	1,516.26
CONTRACT LABOR: CCARE		(10,797.05)	18,718.00	29,515.05		135,294.20		101,222.00	(34,072.20)
W COMP INSURANCE: CCARE		80.69	165.00	84.31		416.11		1,015.00	598.89
Total PAYROLL AND RELATED EXPENSES:	-	(10,047.26)	24,002.00	34,049.26	-	150,672.23		133,647.00	(17,025.23)
OPERATING EXPENSES									
COMPUTER SUPPORT: AD:CCARE		(9.06)	0.00	9.06		359.17		0.00	(359.17)
COMPUTER SUPPLIES: CCARE		0.00	29.00	29.00		0.00		174.00	174.00
DUES AND SUBSCRIPTIO:CCARE		(920.78)	610.00	1,530.78		1,305.48		3,660.00	2,354.52
EMPLOYEE RELATIONS: CCARE		(1.48)	18.00	19.48		58.73		108.00	49.27
SUPPLIES - OFFICE: CCARE		(2.23)	29.00	31.23		88.15		174.00	85.85
OPERATING SUPPLIES: CCARE		0.00	29.00	29.00		0.00		174.00	174.00
TELEPHONE: CCARE		0.00	29.00	29.00		0.00		174.00	174.00
Total OPERATING EXPENSES:		(933.55)	744.00	1,677.55		1,811.53		4,464.00	2,652.47
Total EXPENSES:		(10,980.81)	24,746.00	35,726.81		152,483.76		138,111.00	(14,372.76)
NET INCOME FROM OPERATIONS:		10,980.81	(24,746.00)	35,726.81		(152,483.76)		(138,111.00)	(14,372.76)
EARNINGS BEFORE INCOME TAX:		10,980.81	(24,746.00)	35,726.81		(152,483.76)	-	(138,111.00)	(14,372.76)
Net Income (Loss):	\$	10,980.81	(24,746.00)	\$ 35,726.81	\$	(152,483.76)	\$	(138,111.00) \$	(14,372.76)

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G/L Date: 8/14/2023

	Per	iod to Date	ORIGINAL PTD Budget	Variance	Year to Date	ORIGINAL YTD Budget	Variance
EXPENSES		- Louis Date	, , D Daaget				
PAYROLL AND RELATED EXPENSES							
SALARIES AND WAGES: FRONT	\$	42,766.77 \$	61,935.00 \$	19,168.23	\$ 315,509.47	\$ 376,697.00 \$	61,187.53
FICA: FRONT		1,683.06	4,509.00	2,825.94	17,552.48	27,424.00	9,871.52
SUI: FRONT		4,961.37	1,239.00	(3,722.37)	14,211.10	7,535.00	(6,676.10
FUTA: FRONT		21.82	136.00	114.18	772.07	828.00	55.93
EMPLOYEE INSURANCE: FRONT		1,344.77	4,509.00	3,164.23	14,362.97	27,054.00	12,691.03
EMPLOYEE MEALS: FRONT		0.00	500.00	500.00	2,214.22	3,000.00	785.78
W COMP INSURANCE: FRONT		0.00	2,520.00	2,520.00	6,706.53	15,324.00	8,617.47
Total PAYROLL AND RELATED EXPENSES:	-	50,777.79	75,348.00	24,570.21	371,328.84	457,862.00	86,533.16
OPERATING EXPENSES							12 10 20
COMPUTER SUPPLIES: FRONT		0.00	500.00	500.00	3,146.68	3,000.00	(146.68
CUSTOMER RELATIONS: FRONT		211.31	600.00	388.69	551.65	2,700.00	2,148.35
DUES AND SUBSCRIPTIONS: FRONT		58.64	0.00	(58.64)	58.64	0.00	(58.64
EMPLOYEE RELATIONS: FRONT		52.25	400.00	347.75	96.68	2,400.00	2,303.32
INTERNAL COMMUNICATIONS: FRONT		0.00	167.00	167.00	230.95	998.00	767.05
MEALS AND ENTERTAINMENT: FRONT		0.00	0.00	0.00	68.30	0.00	(68.30
PRINTING: FRONT		0.00	125.00	125.00	80.24	250.00	169.76
REPAIRS AND MAINTENANCE: FRONT		0.00	110.00	110.00	0.00	220.00	220.00
SUPPLIES - CLEANING: FRONT		0.00	0.00	0.00	82.52	0.00	(82.52
SUPPLIES - OFFICE: FRONT		757.67	542.00	(215.67)	2,430.31	3,252.00	821.69
SUPPLIES - OPERATING: FRONT		0.00	2,000.00	2,000.00	4,964.97	11,100.00	6,135.03
UNIFORM EXPENSE: FRONT		4,191.51	667.00	(3,524.51)	4,486.52	4,002.00	(484.52
Total OPERATING EXPENSES:		5,271.38	5,111.00	(160.38)	16,197.46	27,922.00	11,724.54
Total EXPENSES:		56,049.17	80,459.00	24,409.83	387,526.30	485,784.00	98,257.70
NET INCOME FROM OPERATIONS:		(56,049.17)	(80,459.00)	24,409.83	(387,526.30)	(485,784.00)	98,257.70
OTHER INCOME AND EXPENSES							
RENT - COPIERS: FRONT		0.00	(108.00)	108.00	(305.41)	(648.00)	342.59
Total OTHER INCOME AND		0.00	(108.00)	108.00	(305.41)	(648.00)	342.59
EARNINGS BEFORE INCOME TAX:	1	(56,049.17)	(80,567.00)	24,517.83	(387,831.71)	(486,432.00)	98,600.29
Net Income (Loss):	\$	(56,049.17) \$	(80,567.00) \$	24,517.83	\$ (387,831.71)	\$ (486,432.00) \$	98,600.29

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	Pe	eriod to Date	ORIGINAL PTD Budget	Variance	Year to Date		ORIGINAL YTD Budget	Variance
EXPENSES								
PAYROLL AND RELATED EXPENSES								
SALARIES AND WAGES: GUEST	\$	9,907.32 \$					85,929.00 \$	(3,951.77)
FICA: GUEST		445.04	1,013.00	567.96	5,143.54		6,255.00	1,111.46
SUI: GUEST		1,063.48	278.00	(785.48)	3,502.04		1,718.00	(1,784.04)
FUTA: GUEST		5.77	31.00	25.23	211.56		189.00	(22.56)
EMPLOYEE INSURANCE: GUEST		1,955.19	1,000.00	(955.19)	5,786.06		6,000.00	213.94
EMPLOYEE MEALS: GUEST		0.00	125.00	125.00	644.07		750.00	105.93
W COMP INSURANCE: GUEST		0.00	566.00	566.00	2,025.28		3,496.00	1,470.72
Total PAYROLL AND RELATED EXPENSES:		13,376.80	16,928.00	3,551.20	107,193.32		104,337.00	(2,856.32)
OPERATING EXPENSES								
EMPLOYEE RELATIONS: GUEST		0.00	150.00	150.00	0.00		900.00	900.00
INTERNAL COMMUNICATIONS: GUEST		0.00	500.00	500.00	0.00		500.00	500.00
SUPPLIES - OPERATING: GUEST		0.00	75.00	75.00	0.00		450.00	450.00
UNIFORM EXPENSE: GUEST		0.00	225.00	225.00	97.00		1,350.00	1,253.00
Total OPERATING EXPENSES:		0.00	950.00	950.00	97.00		3,200.00	3,103.00
Total EXPENSES:		13,376.80	17,878.00	4,501.20	107,290.32		107,537.00	246.68
NET INCOME FROM OPERATIONS:		(13,376.80)	(17,878.00)	4,501.20	(107,290.32	)	(107,537.00)	246.68
EARNINGS BEFORE INCOME TAX:	<del></del>	(13,376.80)	(17,878.00)	4,501.20	(107,290.32	()	(107,537.00)	246.68
Net Income (Loss):	\$	(13,376.80) \$	(17,878.00) \$	4,501.20	\$ (107,290.32	\$	(107,537.00) \$	246.68

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	Period to Date	ORIGINAL PTD Budget	Variance	Year to Date	ORIGINAL YTD Budget	Variance
EXPENSES						
PAYROLL AND RELATED EXPENSES						
SALARIES AND WAGES: OWNR	\$ 5,023.86		8,892.14			42,193.70
FICA: OWNR	227.77	1,013.00	785.23	2,442.61	6,185.00	3,742.39
SUI: OWNR	563.66	278.00	(285.66)	1,785.15	1,700.00	(85.15
FUTA: OWNR	2.95	31.00	28.05	105.74	189.00	83.26
EMPLOYEE INSURANCE: OWNR	1,706.90	846.00	(860.90)	3,549.07	5,076.00	1,526.93
CONTRACT LABOR: OWNR	2,896.00	3,000.00	104.00	17,376.00	18,000.00	624.00
EMPLOYEE MEALS: OWNR	0.00	0.00	0.00	300.97	0.00	(300.97
W COMP INSURANCE: OWNR	0.00	566.00	566.00	944.79	3,456.00	2,511.21
Total PAYROLL AND RELATED EXPENSES:	10,421.14	19,650.00	9,228.86	69,268.63	119,564.00	50,295.37
OPERATING EXPENSES						
COMPUTER SUPPLIES: OWNR	0.00	333.00	333.00	0.00	1,998.00	1,998.00
EMPLOYEE RELATIONS: OWNR	0.00	308.00	308.00	0.00	1,848.00	1,848.00
HOSPITALITY EXPENSE: OWNR	4,442.64	7,400.00	2,957.36	27,248.97	30,950.00	3,701.03
INTERNAL COMMUNICATIONS: OWNR	177.64	0.00	(177.64)	177.64	0.00	(177.64
POSTAGE: OWNR	3,106.04	15,000.00	11,893.96	33,563.07	40,700.00	7,136.93
OWNER ADMINISTRATION: OWNR	2,054.17	1,750.00	(304.17)	30,748.27	30,650.00	(98.27
OWNER TRAVEL & ENTERTAIN: OWNR	0.00	275.00	275.00	0.00	1,650.00	1,650.00
PRINTING: OWNR	0.00	150.00	150.00	0.00	150.00	150.00
SUPPLIES - OFFICE: OWNR	0.00	40.00	40.00	0.00	240.00	240.00
UNIFORM EXPENSE: OWNR	0.00	100.00	100.00	0.00	500.00	500.00
FURNITURE: OWNR	0.00	0.00	0.00	451.88	0.00	(451.88
Total OPERATING EXPENSES:	9,780.49	25,356.00	15,575.51	92,189.83	108,686.00	16,496.17
Total EXPENSES:	20,201.63	45,006.00	24,804.37	161,458.46	228,250.00	66,791.54
NET INCOME FROM OPERATIONS:	(20,201.63)	(45,006.00)	24,804.37	(161,458.46)	(228,250.00)	66,791.54
EARNINGS BEFORE INCOME TAX:	(20,201.63)	(45,006.00)	24,804.37	(161,458.46)	(228,250.00)	66,791.54
Net Income (Loss):	\$ (20,201.63)	\$ (45,006.00) \$	24,804.37	(161,458.46)	\$ (228,250.00) \$	66,791.54

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# Budget Variance Income Statement by Department For The 6 Periods Ended 6/30/2023 **TRANSPORTATION**

#### FLAGSHIP CONDOMINIUM ASSN., INC. (325)

	Pe	eriod to Date		ORIGINAL PTD Budget	Variance	Y	ear to Date	ORIGINAL YTD Budget		Variance
EXPENSES	4 75									
PAYROLL AND RELATED EXPENSES						1520				
SALARIES AND WAGES: TRANS	\$	2,603.31	\$	3,488.00 \$	884.69	\$	20,486.88			777.12
FICA: TRANS		107.12		255.00	147.88		1,158.41	1,554.00		395.59
SUI: TRANS		289.44		115.00	(174.44)		871.24	701.00		(170.24)
FUTA: TRANS		1.39		13.00	11.61		50.70	79.00		28.30
EMPLOYEE INSURANCE: TRANS		(39.96)		245.00	284.96		(54.21)	1,470.00		1,524.21
EMPLOYEE MEALS: TRANS		0.00		0.00	0.00		142.72	0.00		(142.72)
W COMP INSURANCE: TRANS		0.00		134.00	134.00		447.09	816.00		368.91
Total PAYROLL AND RELATED EXPENSES:		2,961.30		4,250.00	1,288.70		23,102.83	25,884.00		2,781.17
OPERATING EXPENSES GUEST TRANSPORTATION: TRANS		20,187.95		11,375.00	(8,812.95)		57,987.95	57,450.00		(537.95)
Total OPERATING EXPENSES:	_	20,187.95		11,375.00	(8,812.95)		57,987.95	57,450.00		(537.95)
Total EXPENSES:		23,149.25		15,625.00	(7,524.25)		81,090.78	83,334.00		2,243.22
NET INCOME FROM OPERATIONS:		(23,149.25)		(15,625.00)	(7,524.25)		(81,090.78)	(83,334.00	)	2,243.22
EARNINGS BEFORE INCOME TAX:		(23,149.25)	<u> </u>	(15,625.00)	(7,524.25)		(81,090.78)	(83,334.00	)	2,243.22
Net Income (Loss):	\$	(23,149.25)	\$	(15,625.00) \$	(7,524.25)	\$	(81,090.78)	\$ (83,334.00	\$	2,243.22

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	Р	eriod to Date	ORIGINAL PTD Budget	Variance	Year to Date	ORIGINAL YTD Budget	Variance
EXPENSES							
PAYROLL AND RELATED EXPENSES							
SALARIES AND WAGES: MAINT	\$	62,600.39 \$	78,155.00 \$	15,554.61	\$ 482,322.76	\$ 477,751.00 \$	(4,571.76
FICA: MAINT		2,477.77	5,690.00	3,212.23	27,238.26	34,780.00	7,541.74
SUI: MAINT		6,683.51	1,563.00	(5,120.51)	20,101.98	9,554.00	(10,547.98
FUTA: MAINT		32.12	172.00	139.88	1,194.02	1,051.00	(143.02
EMPLOYEE INSURANCE: MAINT		8,353.07	6,583.00	(1,770.07)	28,440.33	39,498.00	11,057.67
EMPLOYEE MEALS: MAINT		0.00	700.00	700.00	3,361.21	4,200.00	838.79
W COMP INSURANCE: MAINT		0.00	3,179.00	3,179.00	10,541.32	19,436.00	8,894.68
OTHER BENEFITS: MAINT		12,137.71	8,250.00	(3,887.71)	63,898.25	49,500.00	(14,398.25
Total PAYROLL AND RELATED EXPENSES:		92,284.57	104,292.00	12,007.43	637,098.13	635,770.00	(1,328.13
OPERATING EXPENSES							
COMPUTER SUPPLIES: MAINT		0.00	83.00	83.00	749.75	498.00	(251.75
EMPLOYEE RELATIONS: MAINT		250.09	400.00	149.91	828.46	2,400.00	1,571.54
INTERNAL COMMUNICATIONS: MAINT		147.60	458.00	310.40	1,055.98	2,748.00	1,692.02
LICENSES AND TAXES: MAINT		100.00	0.00	(100.00)	3,912.00	4,500.00	588.00
REPAIRS AND MAINTENANCE: MAINT		0.00	0.00	0.00	1,278.75	0.00	(1,278.75
SUPPLIES - OFFICE: MAINT		0.00	42.00	42.00	172.74	252.00	79.26
SUPPLIES - OPERATING: MAINT		31.71	883.00	851.29	2,772.51	5,298.00	2,525.49
TRAINING AND EDUCATION: MAINT		0.00	83.00	83.00	600.00	498.00	(102.00
UNIFORM EXPENSE: MAINT		0.00	1,500.00	1,500.00	3,427.01	5,200.00	1,772.99
AUTO EXPENSE AND RENTAL: MAINT		141.32	450.00	308.68	461.55	2,700.00	2,238.45
APPLIANCE REPAIR/REPLACE: MAIN		0.00	2,500.00	2,500.00	7,817.31	15,000.00	7,182.69
BUILDING: MAINT		14,615.45	7,083.00	(7,532.45)	42,619.86	42,498.00	(121.86
CARPENTRY: MAINT		542.16	667.00	124.84	4,794.43	4,002.00	(792.43
CURTAINS AND DRAPERIES: MAINT		0.00	0.00	0.00	2,452.38	0.00	(2,452.38
ELECTRICAL EQUIPMENT: MAINT		67.69	667.00	599.31	5,558.59	4,002.00	(1,556.59
ELEVATORS: MAINT		7,085.70	7,917.00	831.30	43,284.11	47,502.00	4,217.89
FLOOR COVERINGS: MAINT		0.00	500.00	500.00	10,110.18	3,000.00	(7,110.18
FURNITURE: MAINT		6,331.95	1,500.00	(4,831.95)	11,768.37	9,000.00	(2,768.37
GROUNDS AND LANDSCAPING: MAINT		0.00	200.00	200.00	854.66	1,200.00	345.34
HVAC EQUIPMENT: MAINT		4,525.28	5,833.00	1,307.72	18,405.08	34,998.00	16,592.92
LAUNDRY EQUIPMENT: MAINT		0.00	125.00	125.00	0.00	750.00	750.00
LIGHT BULBS: MAINT		300.99	958.00	657.01	4,003.87	5,748.00	1,744.13
MAJOR MAINTENANCE: MAINT		0.00	2,500.00	2,500.00	44,165.22	15,000.00	(29,165.22
MECHANICAL EQUIPMENT: MAINT		0.00	833.00	833.00	330.54	4,998.00	4,667.46
PAINTING AND DECORATING: MAINT		1,810.82	1,500.00	(310.82)	16,587.20	9,000.00	(7,587.20
PLUMBING: MAINT		6,647.46	2,500.00	(4,147.46)	36,273.20	15,000.00	(21,273.20

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#### Budget Variance Income Statement by Department For The 6 Periods Ended 6/30/2023 PROPERTY MAINTENANCE

#### FLAGSHIP CONDOMINIUM ASSN., INC. (325)

		Period to Date	ORIGINAL PTD Budget	Variance	Year to Date	ORIGINAL YTD Budget	Variance
OPERATING EXPENSES	(Continued)						
SERVICE CONTRACTS: MAINT	\$	4,463.82	\$ 5,100.00	\$ 636.18	\$ 29,109.98	\$ 30,600.00	\$ 1,490.02
SIGNS: MAINT		0.00	625.00	625.00	8,868.39	3,750.00	(5,118.39)
SNOW REMOVAL: MAINT		0.00	0.00	0.00	842.07	1,000.00	157.93
SWIMMING POOL: MAINT		1,000.00	1,500.00	500.00	10,129.78	7,800.00	(2,329.78)
TELEPHONE REPAIRS: MAINT		0.00	42.00	42.00	159.93	252.00	92.07
TELEVISION REPAIRS: MAINT		0.00	2,083.00	2,083.00	20,214.23	12,498.00	(7,716.23)
WASTE REMOVAL: MAINT		(4,278.79)	5,000.00	9,278.79	29,364.39	30,000.00	635.61
WATER TREATMENT: MAINT		347.92	375.00	27.08	2,087.52	2,250.00	162.48
Total OPERATING EXPENSES:		44,131.17	53,907.00	9,775.83	365,060.04	323,942.00	(41,118.04)
Total EXPENSES:		136,415.74	158,199.00	21,783.26	1,002,158.17	959,712.00	(42,446.17)
NET INCOME FROM OPERATIONS:	_	(136,415.74)	(158,199.00)	21,783.26	(1,002,158.17)	(959,712.00)	(42,446.17)
EARNINGS BEFORE INCOME TAX:		(136,415.74)	(158,199.00)	21,783.26	(1,002,158.17)	(959,712.00)	(42,446.17)
Net Income (Loss):	\$	(136,415.74)	\$ (158,199.00)	\$ 21,783.26	\$ (1,002,158.17)	\$ (959,712.00)	\$ (42,446.17)

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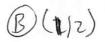
## Budget Variance Income Statement by Department For The 6 Periods Ended 6/30/2023 UTILITIES

#### FLAGSHIP CONDOMINIUM ASSN., INC. (325)

	Pe	eriod to Date	ORIGINAL PTD Budget	Variance	Year to Date	ORIGINAL YTD Budget	Variance
EXPENSES							
OPERATING EXPENSES POWER (ELECTRICITY): UTIL	\$	32,711.62 \$	57,750.00 \$	25,038.38	540 (a) (b) (c) (d) (d) (d) (d) (d) (d) (d) (d) (d) (d	to sensitivities and sensitive sale	
GAS: UTIL		(8,390.70)	8,757.00	17,147.70	89,868.06	122,555.00	32,686.94
SEWER: UTIL		28,310.96	15,889.00	(12,421.96)	102,691.02	94,086.00	(8,605.02
WATER: UTIL		24,038.48	9,632.00	(14,406.48)	80,177.48	57,792.00	(22,385.48
Total OPERATING EXPENSES:		76,670.36	92,028.00	15,357.64	478,521.07	605,307.00	126,785.93
Total EXPENSES:		76,670.36	92,028.00	15,357.64	478,521.07	605,307.00	126,785.93
NET INCOME FROM OPERATIONS:		(76,670.36)	(92,028.00)	15,357.64	(478,521.07)	(605,307.00)	126,785.93
EARNINGS BEFORE INCOME TAX:	· ·	(76,670.36)	(92,028.00)	15,357.64	(478,521.07)	(605,307.00)	126,785.93
Net Income (Loss):	\$	(76,670.36) \$	(92,028.00) \$	15,357.64	\$ (478,521.07)	\$ (605,307.00)	126,785.93

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#### Flagship Maintenance Fee Billing Analysis 2022 vs 2023

July 24, 2023 thru July 30, 2023

Mtce Fees Billed	2022	2023	
11/01/2021	17,101,181.28	0.00	
12/31/2021	217,046.38		
11/01/2022	0.00	17,721,568.63	
12/31/2022	0.00	190,243.02	
1/1/2022-3/31/2022	198,103.28	0.00	
1/1/2022-3/31/2023	0.00	164,510.49	
4/1-4/02/2022	942.76	0.00	
4/1-4/02/2023	0.00	0.00	
4/3-4/9/2022	14,429.28	0.00	
4/3-4/9/2023	0.00	7,669.01	
4/10-4/16/2022	11,872.32	0.00	
4/10-4/16/2023	0.00	9,296.97	
4/17-4/23/2022	20,741.52	0.00	
4/17-4/23/2023	0.00	11,544.70	
4/24-4/30/2022	20,933.14	0.00	
4/24-4/30/2023	0.00	24,294.34	
5/1-5/7/2022	18,890.52	0.00	
5/1-5/7/2023	0.00	18,162.32	
5/8-5/14/2022	14,665.44	0.00	
	0.00	10,429.81	
5/8-5/14/2023	19,519.08	0.00	
5/15-5/21/2022		9,027.33	
5/15-5/21/2023	0.00 18,035.02	0.00	
5/22-5/28/2022			
5/22-5/28/2023	0.00	17,389.00	
5/29-5/31/2022	0.00	0.00	
5/29-5/31/2023	0.00	9,872.28	
6/1-6/4/2022	14,752.70	0.00	
6/1-6/4/2023	0.00	0.00	
6/5-6/11/2022	12,448.30	0.00	
6/5-6/11/2023	0.00	11,966.80	
6/12-6/18/2022	18,523.74	0.00	
6/12-6/18/2023	0.00	15,734.83	
6/19-6/25/2022	10,353.10	0.00	
6/19-6/25/2023	0.00	15,707.06	
6/26-6/30/2022	23,787.04	0.00	
6/26-6/30/2023	0.00	10,645.77	
7/1-7/2/2022	(785.66)	0.00	
7/1-7/2/2023	0.00	0.00	
7/3-7/9/2022	14,900.74	0.00	
7/3-7/9/2023	0.00	10,412.88	
7/10-7/16/2022	10,091.32	0.00	
7/10-7/16/2023	0.00	16,310.31	
7/17-7/23/2022	13,949.62	0.00	
7/17-7/23/2023	0.00	13,783.25	
7/24-7/30/2022	9,261.44	0.00	
7/24-7/30/2023	0.00	17,658.94	
10 * 0 7 (1.07) * 0.00			
ital Mtce Fees Billed	\$17,783,642.36	\$18,306,227.74	
aintenance Fees Collected			
Date minus late fees	\$9,628,667.02	\$9,681,753.15	
	,,	, -,,	
ollections as a %			
	54.14%	52.89%	-1.269
f Mtce Fees Billed	34.14%	32.03/0	2.20

\$51,143.86

\$193,334.89

\$41,409.73

\$156,133.43

**Last Weeks Collections** 

MTD Collections

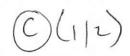


### Flagship Resort 2022 Maintenance Fees Collected in 2023 Analysis

July 24, 2023 thru July 30, 2023

Total 2022 Maintenance Fees Billed	\$17,808,996.20
2022 Maintenance Fees Collected	
Through 12/31/22	10,065,512.63
Balance of 2022 Maint. Fees Owed	\$7,743,483.57
2022 Maintenance Fees Collected	
1/1/2023	\$0.00
1/02 thru 4/02/2023	\$66,306.76
4/3 thru 4/9/2023	\$4,296.02
4/10 thru 4/16/2023	\$5,939.87
4/17 thru 4/23/2023	\$5,090.57
4/24 thru 4/30/2023	\$7,167.66
5/1 thru 5/7/2023	\$7,186.55
5/8 thru 5/14/2023	\$9,232.29
5/15 thru 5/21/2023	\$6,119.95
5/22 thru 5/28/2023	\$5,872.08
5/29 thru 5/31/2023	\$3,876.09
6/1 thru 6/4/2023	\$1,885.70
6/5 thru 6/11/2023	\$4,244.38
6/12 thru 6/18/2023	\$4,755.36
6/19 thru 6/25/2023	\$8,459.63
6/26 thru 6/30/2023	\$8,012.51
7/1 thru 7/2/2023	\$0.00
7/3 thru 7/9/2023	\$2,096.03
7/10 thru 7/16/2023	\$5,350.41
7/17 thru 7/23/2023	\$6,054.55
7/24 thru 7/30/2023	\$6,910.48
Total 2022 Maint Fees Collected in 2023	\$168,856.89
2022 Maint Fees Collected in 2023	
as a % of Total 2022 Maint Fees Owed	2.18%
% of Total Billing Collected	57.47%

# Flagship COA Common Area Reserve



06-30-2023	
FUNDS	
MORGAN STANLEY CAPITAL BALANCE	\$534,802
TD BANK RESERVE BALANCE	2,217,053
TOTAL AVAILABLE FUNDS:	2,751,855
APPROVED FUNDS (Not Completed)	
2021 RENOVATIONS	(113,387)
2022 RENOVATIONS	(551,562)
2023 RENOVATIONS	(100,426)
TOTAL APPROVED FUNDS:	(765,376)
BALANCE (AFTER ALL JOBS ARE COMPLETED)	1,986,479
TRANSFER IN	_
RESERVE PAYMENTS IN 2023	643,792
TOTAL TRANSFERS IN:	643,792
TRANSFERS OUT	
PRINCIPLE LENDER PAYMENTS	i
DUE TO OPERATING - ANNUAL INTEREST	(11,334)
TOTAL TRANSFERS OUT:	(11,334)
POTENTIAL BALANCE @ YEAR END:	\$2,618,937
TARGET BALANCE @ 12/31/2023 PER RESERVE STUDY	\$2,190,409

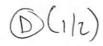
## FLAGSHIP CONDOMINIUM ASSOCIATION RESERVE STANDING COMMON AREA ANALYSIS

#### 60 NORTH MAINE AVENUE ATLANTIC CITY, NJ 08401



PROJECT YEAR	JOB#	DESCRIPTION	APPROVED	TOTAL SPEND	BALANCE	OPEN
2021	21-010	BALCANY RESURFACE	52,272.50	31,543.94	20,728.56 #	(20,728.56
2021	21-011	8TH FLOOR PLANTER PROJECT	60,000.00	20,791.88	39,208.12 #	(39,208.12
2021	21-005	PHASE 2 ROOF ANCHOR SYSTEM	80,000.00	26,549.63	53,450.37 #	(53,450.37
		2021 TOTAL:	\$234,272.50	\$120,055.50	\$114,217.00	(\$113,387.05)
2022	22-018	SIMPLEX PHASE 1	551,562.00	0.00	551,562.00 #	(551,562.00
		2022 TOTAL:	\$1,324,562.00	\$797,072.85	\$527,489.15	(\$551,562.00
2023	22-025	BUILDING LOCK SYSTEM	135,000.00	34,573.54	100,426.46 #	(100,426.4
		2023 TOTAL:	\$135,000.00	\$34,573.54	\$100,426.46	(\$100,426.46
	(	GRAND TOTAL:	\$1,830,834.50	\$1,090,428.70	\$740,405.80	(\$765,375.51

# Flagship COA Interval Room Reserve



6/30/2023	
FUNDS:	
MORGAN STANLEY CAPITAL BALANCE	\$1,027,991
TD BANK RESERVE BALANCE	798,772
TOTAL AVAILABLE FUNDS	1,826,763
APPROVED FUNDS:	
RENOVATIONS - 2023	(1,202,000)
TOTAL APPROVED FUNDS	(1,202,000)
BALANCE AFTER COMPLETION OF APPROVED PROJECTS	624,763
TRANSFER IN:	
ANNUAL CONTRIBUTION TRANSFERS- 2021	186,430
ANNUAL CONTRIBUTION TRANSFERS- 2022	1,573,260
ANNUAL CONTRIBUTION TRANSFERS- 2023	1,620,456
TOTAL TRANSFERS IN	3,380,146
TRANSFERS OUT:	
DUE TO OPERATING - INTEREST	0
TOTAL TRANSFERS OUT	0
POTENTIAL BALANCE @ YEAR END	\$4,004,909
TARGET BALANCE @ 12/31/2023 PER RESERVE STUDY	\$4,115,006

## FLAGSHIP CONDOMINIUM ASSOCIATION INTERVAL ROOMS RESERVE ACCOUNT

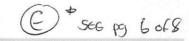
### 60 NORTH MAINE AVENUE ATLANTIC CITY, NJ 08401





PROJECT YEAR	PROJECT CODE	DESCRIPTION	AMOUNT APPROVED	EXPENSE 6/30/2023	REMAINING BALANCE		OPEN
2023	23-001		\$1,202,000	\$0	\$1,202,000	<u>#</u>	(\$1,202,000)
		2023 TOTAL:	\$1,202,000	\$0	\$1,202,000	- #	(\$1,202,000)
		GRAND TOTAL:	\$1,202,000	\$0	\$1,202,000		(\$1,202,000)

CLIENT STATEMENT | For the Period June 1-30, 2023



STATEMENT FOR:

THE FLAGSHIP CONDOMINIUM ASSOC INC C/O JEAN GAPINSKI & CHRISTOPHER IBONE

Morgan Stanley Smith Barney LLC. Member SIPC.

#BWNJGWM

THE FLAGSHIP CONDOMINIUM ASSOC INC C/O JEAN GAPINSKI & CHRISTOPHER IBONE 60 NORTH MAINE AVE ATLANTIC CITY NJ 08401-5518

Beginning Total Value (as of 6/1/23) Ending Total Value (as of 6/30/23) Includes Accrued Interest \$534,735.83 \$534,801.71

Your Financial Advisor Team FLYNN/YELLOVICH 732-244-9200

Your Branch

1433 HOOPER AVE TOMS RIVER, NJ 08753

Telephone: 732-244-9200; Alt. Phone: 800-676-0996; Fax: 732-505-4737

Client Service Center (24 Hours a Day; 7 Days a Week): 800-869-3326 Access Your Account Online: www.morganstanley.com/online

INVESTMENTS AND INSURANCE PRODUCTS: NOT FDIC INSURED • NOT A BANK DEPOSIT • NOT INSURED BY ANY FEDERAL GOVERNMENT AGENCY • NOT BANK GUARANTEED • MAY LOSE VALUE • UNLESS SPECIFICALLY NOTED, ALL VALUES ARE DISPLAYED IN USD

CLIENT STATEMENT | For the Period June 1-30, 2023

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## **Expanded Disclosures**

Expanded Disclosures, which apply to all statements we send to you, are provided with your first statement and thereafter twice a year. Questions?

Questions regarding your account may be directed to us by using the contact information on the statement cover page.

#### **Errors and Inquiries**

Be sure to review your statement promptly, and immediately address any concerns regarding entries that you do not understand or believe were made in error by contacting us by using the contact information on your statement cover page. Oral communications regarding any inaccuracy or discrepancy in this statement should be re-confirmed in writing to further protect your rights, including rights under the Securities Investor Protection Act (SIPA). Your statement will be deemed correct unless we receive a written inquiry of a suspected error. See your account documentation for special rules regarding your rights and responsibilities with respect to erroneous electronic fund transfers, including a description of the transfers covered. For concerns or complaints, contact us.

#### Senior Investor Helpline

Senior Investor clients or those acting on their behalf have a convenient way to communicate with our Firm by calling us at (800) 280-4534 Monday-Friday 9am-7pm Eastern Time.

#### **Account Valuation**

Account values are computed by adding (1) the market value of all priced positions, (2) valuations utilizing industry service providers and/or outside custodians for other positions, and (3) adding any credit or subtracting any debit to your closing Cash, Money Market Funds and/or Deposit balance. Cash, Deposits and Money Market Funds are displayed on a settlement date basis, and other positions are displayed in your account on a trade date basis. The values of fixed income positions in summary displays include accrued interest in the totals. In the "Holdings" section, fixed income market value and accrued interest are also displayed in separate columns. Accrued interest is the interest earned but not yet paid on the bond since its last interest payment. In most cases, it is calculated from the date of the last coupon payment (or "dated date") through the closing date of the statement. Foreign Currency Deposits are reflected in U.S. dollars as of the statement end date. The Annual Percentage Yield (APY) for deposits represents the applicable rate in effect for your deposits at the statement ending date. This APY may be different than the APY that was in effect during the statement period. For current Bank Deposit or Money Market Fund yields, go to

#### Additional Retirement Account Information

Tax-qualified account contributions are subject to IRS eligibility rules

and regulations. The Contributions and Distributions information in this investors seeking high profits or quick returns with considerable statement reflects information for a particular account, without reference to any other account, and is based on information provided by you. The deductibility of an individual contribution depends upon your Modified Adjusted Gross Income and coverage by a retirement plan at work. Check with your tax advisor to verify how much you can contribute, if the contribution will be tax deductible, and if special rules apply. The information included in this statement is not intended to constitute tax, legal or accounting advice. Contact us if any of this information is incorrect.

### Availability of Free Credit Balances and Financial Statements

Under the customer protection rules of the SEC [17 CFR §240.15c3-3], we may use funds comprising free credit balances carried for customer accounts here, provided that these funds are payable to customers on demand (i.e., are free of a lien or right of set-off in our favor or on behalf of some third party to whom you have given control). A financial statement of this organization is available for your personal inspection at its offices, or a copy will be mailed to you upon your written request.

#### Gain/(Loss) Information

Gain/(Loss) is provided for informational purposes. It is not a substitute for Internal Revenue Service (IRS) Form 1099 (on which we report cost basis for covered securities) or any other IRS tax form, and should not be used for tax preparation. Unrealized Gain/(Loss) provided on this statement is an estimate. Contact your own independent legal or tax advisor to determine the appropriate use of the Gain/(Loss) information on this statement. For more information, contact us.

#### Tax Reporting

of sales (including short sales) on Form 1099-B by March 15 of the year following the calendar year of the transaction for reportable (i.e., non-retirement) accounts. For sales of certain securities acquired on or after January 1, 2011 (or applicable date for the type of security) we are also required to report cost basis and holding period. Under IRS regulations, if you have not provided us with a certification of either U.S. or foreign status on applicable Form W-9 or W-8, your accounts may be subject to either 24% back-up withholding or 30% nonresident alien withholding on payments made to your accounts.

#### Investment Objectives

The following is an explanation of the investment objective alternatives applicable to your account(s): Income - for investors seeking regular income with low to moderate risk to principal; Capital Appreciation - for MMFs open to natural person investors only) seek to preserve value at www.morganstanley.com/wealth-investmentstrategies/ratemonitor.html. investors seeking capital appreciation with moderate to high risk to principal; Aggressive Income - for investors seeking higher returns either other MMFs will fluctuate and when you sell shares they may be worth as growth or as income with greater risk to principal; Speculation - for

possibility of losing most or all of their investment.

#### **Listed Options**

Information with respect to commissions and other charges related to the execution of options transactions has been included in confirmations of such transactions previously furnished to you and such information will be made available to you promptly at your request. Promptly advise us of any material change in your investment objectives or financial situation.

#### Important Information if You are a Margin Customer(not available for certain retirement accounts)

If you have margin privileges, you may borrow money from us in exchange for pledging assets in your accounts as collateral. The amount you may borrow is based on the value of eligible securities in your margin accounts. If a security has eligible shares the number of shares pledged as collateral is indicated below the position. If you have a margin account, as permitted by law, we may use certain securities in your account for, among other things, settling short sales or lending the securities for short sales, for which we may receive compensation.

#### Margin Interest Charges

We calculate interest charges on margin loans as follows: (1) multiply the applicable margin interest rate by the daily close of business net settled debit balance, and (2) divide by 360 (days). Margin interest accrues daily throughout the month and is added to your debit balance at month-end. The month-end interest charge is the sum of the daily accrued interest calculations for the month. We add the accrued interest to your debit balance and start a new calculation each time the applicable interest rate changes and at the close of every statement Under Federal income tax law, we are required to report gross proceeds month. For interest rate information, log into your account online and select your account with a Margin agreement to view more information.

#### Information Regarding Special Memorandum Account

If you have a Margin Account, this is a combined statement of your Margin Account and Special Memorandum Account maintained for you under Section 220.5 of Regulation T issued by the Board of Governors of the Federal Reserve System. The permanent record of the Special Memorandum Account as required by Regulation T is available for your inspection at your request.

#### Money Market Fund (MMF) Pricing

You could lose money in MMFs. Although MMFs classified as government funds (i.e., MMFs that invest 99.5% of total assets in cash and/or securities backed by the U.S. government) and retail funds (i.e., \$1.00 per share, they cannot guarantee they will do so. The price of more or less than originally paid. MMFs may impose a fee upon sale or

## Expanded Disclosures (CONTINUED)

temporarily suspend sales if liquidity falls below required minimums. During suspensions, shares would not be available for purchases, withdrawals, check writing or ATM debits. A MMF investment is not insured or guaranteed by the Federal Deposit Insurance Corporation or other government agency.

#### Notice Regarding Global Investment Manager Analysis

The Global Investment Manager Analysis team conducts analysis on various mutual funds and exchange-traded funds for clients holding those funds in certain investment advisory programs. If you have invested in any of these funds in another type of account, such as a brokerage account, you will not receive the same materials and status updates on the funds as we provide to investment advisory clients (including instructions on selling fund shares).

#### **Pricing of Securities**

The prices of securities are derived from various sources, and do not necessarily represent the prices at which those securities could have been bought or sold. Although we attempt to use reliable sources of information, we can offer no assurance as to their accuracy, reliability or completeness. Prices are as of the date shown only and are not an offer by us or our affiliates to purchase or sell any instrument or enter into any transaction or a commitment by us or them to make such an offer. Prices of securities not actively traded may not be available, and are indicated by N/A (not available). For additional information on how we price securities, contact us.

#### Important Information About Auction Rate Securities

For certain Auction Rate Securities there is no or limited liquidity. Therefore, the price(s) for these Auction Rate Securities are indicated by N/A (not available). There can be no assurance that a successful auction will occur or that a secondary market exists or will develop for a particular security.

#### Structured Investments Risks and Considerations

Structured Investments (Structured Products) are complex products and You may purchase certain assets through us that may be held at are subject to special risks, which may include, but are not limited to: loss of initial investment; issuer credit risk and price volatility resulting from actual or anticipated changes to issuer's and/or guarantor's credit any appreciation of underlying asset(s); risks associated with the underlying asset(s); no periodic payments; call prior to maturity; early redemption fees for market linked deposits; lower interest rates and/or yield compared to conventional debt with comparable maturity; unique tax implications; limited or no secondary market; and conflicts of interest due to affiliation, compensation or other factors which could adversely affect market value or payout to investors. Investors also should consider the concentration risk of owning the related security and their total exposure to any underlying asset. Structured

Investments, which may appear in various product categories and are Inv." may not perform in a manner consistent with the product category where they appear, and therefore may not satisfy portfolio asset allocation needs for that category. When displayed, the accrued interest, annual income and yield for structured investments with a contingent income feature (e.g., Range Accrual Notes/Contingent Income Notes) are estimates and assume specified accrual conditions are met during the relevant observation period and payment in full of all contingent interest. Actual accrued interest, annual income and yield included on this statement on trade date basis (excluding BDP and will be dependent upon the performance of the underlying asset(s) and may be significantly lower than estimates shown. For more information on the risks and conflicts of interest related to Structured Investments, log in to Morgan Stanley Online at

www.morganstanley.com/structuredproductsrisksandconflicts. For information on risks specific to your Structured Investments, contact us. Security Measures

This statement features several embedded security elements to safeguard its authenticity. One is a unique blue security rectangle, printed in heat-sensitive ink on the back of every page. When exposed to warmth, the color will disappear, and then reappear.

#### SIPC Protection

We are a member of Securities Investor Protection Corporation (SIPC), which protects securities of its customers up to \$500,000 (including \$250,000 for claims for cash). An explanatory brochure is available upon request or at www.sipc.org. Losses due to market fluctuation are not protected by SIPC and assets not held with us may not be covered by SIPC protection. To obtain information about SIPC, including an explanatory SIPC brochure, contact SIPC at 1-202-371-8300 or visit www.sipc.org.

#### Certain Assets Not Held Here

another financial institution. Assets not held with us may not be covered by SIPC protection. We may include information about certain assets on this statement solely as a service to you and are not ratings/spreads; limited or no appreciation and limits on participation in responsible for information provided by external sources. Generally, any financial institution that holds securities is responsible for year-end reporting (e.g., Forms 1099) and separate periodic statements, which may vary from our information due to different reporting periods. In the case of networked mutual funds, we perform all year-end tax reporting.

#### **Total Income**

Total income, as used in the income summaries, represents dividends and/or interest on securities we receive on your behalf and credit to your account(s) during the calendar year. We report dividend distributions and taxable bond interest credited to your account to the

IRS. The totals we report may differ from those indicated as "This Year" identified on the Position Description Details line as "Asset Class: Struct figures on the last statement for the calendar year. Only information on Forms 1099 should be used for tax reporting. In the case of Corporations, Real Estate Investment Trusts (REITs), Master Limited Partnerships, Regulated Investment Companies and Unit Investment Trusts, some sponsors may reclassify the distribution to a different tax type for year-end reporting.

#### **Transaction Dates and Conditions**

Transactions display trade date and settlement date. Transactions are MMFs). Trades that have not settled as of statement month end will also be displayed in the "Unsettled Purchases/Sales Activity" section. Upon written request, we will give you the date and time of a transaction and the name of the other party to a transaction. We and/or our affiliates may accept benefits that constitute payment for order flow. Details regarding these benefits and the source and amount of any other remuneration received or to be received by us in connection with any transaction will be furnished upon written request.

#### Tax and Legal Disclosure

We do not provide legal or tax advice. Please consult your own tax advisor.

Revised 11/2022

## **Account Summary**

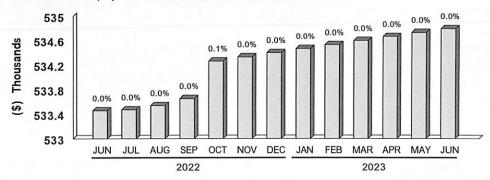
Active Assets Account 697-107370-161 THE FLAGSHIP CONDOMINIUM ASSOC INC C/O JEAN GAPINSKI & Nickname: Replacement Fund - Common Area

CHANGE IN VALUE OF YOUR ACC	OUNT (includes accrued interest)
-----------------------------	----------------------------------

	This Period (6/1/23-6/30/23)	This Year (1/1/23-6/30/23)
TOTAL BEGINNING VALUE	\$534,735.83	\$534,404.35
Credits		_
Debits		<del>-</del>
Security Transfers		
Net Credits/Debits/Transfers		
Change in Value	65.88	397.36
TOTAL ENDING VALUE	\$534,801.71	\$534,801.71

### MARKET VALUE OVER TIME

The below chart displays the most recent thirteen months of Market Value.

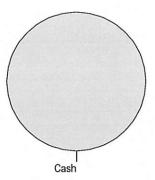


The percentages above represent the change in dollar value from the prior period. They do not represent account investment performance, as they do not consider the impact of contributions and withdrawals, nor other factors that may have affected performance calculations. No percentage will be displayed when the previous month reflected no value.

### ASSET ALLOCATION (includes accrued interest)

	Market Value	Percentage	
Cash	\$534,801.71	100.00	
TOTAL VALUE	\$534,801.71	100.00%	

FDIC rules apply and Bank Deposits are eligible for FDIC insurance but are not covered by SIPC. Cash and securities (including MMFs) are eligible for SIPC coverage. See Expanded Disclosures. Values may include assets externally held, as a courtesy, and may not be covered by SIPC. Foreign Exchange (FX) is neither FDIC nor SIPC insured. For additional information, refer to the corresponding section of this statement.



This asset allocation represents holdings on a trade date basis, and projected settled Cash/BDP and MMF balances. These classifications do not constitute a recommendation and may differ from the classification of instruments for regulatory or tax purposes.

CLIENT STATEMENT | For the Period June 1-30, 2023

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## **Account Summary**

Active Assets Account 697-107370-161 THE FLAGSHIP CONDOMINIUM ASSOC INC C/O JEAN GAPINSKI & Nickname: Replacement Fund - Common Area

BALANCE SHEET	(^	includes	accrued	interest)	
---------------	----	----------	---------	-----------	--

	Last Period (as of 5/31/23)	This Period (as of 6/30/23)
Cash, BDP, MMFs	\$534,735.83	\$534,801.71
Total Assets	\$534,735.83	\$534,801.71
Total Liabilities (outstanding balance)		_
TOTAL VALUE	\$534,735.83	\$534,801.71

### INCOME AND DISTRIBUTION SUMMARY

	This Period (6/1/23-6/30/23)	This Year (1/1/23-6/30/23)
Interest	\$65.88	\$397.36
Income And Distributions	\$65.88	\$397.36
Tax-Exempt Income	<del>-</del>	_
TOTAL INCOME AND DISTRIBUTIONS	\$65.88	\$397.36

Taxable and tax exempt income classifications are based on the characteristics of the underlying securities and not the taxable status of the account.

### **CASH FLOW**

		This Period (6/1/23-6/30/23)	This Year (1/1/23-6/30/23)
OPENING CASH, BDP,	MMFs	\$534,735.83	\$534,404.35
Income and Distributi	ons	65.88	397.36
Total Investment Relate	ed Activity	\$65.88	\$397.36
Total Cash Related Acti	vity		
Total Card/Check Activi	ty		
CLOSING CASH, BDP,	MMFs	\$534,801.71	\$534,801.71
GAIN/(LOSS) SUMM	MARY		
			Unrealized
	Realized This Period (6/1/23-6/30/23)	Realized This Year (1/1/23-6/30/23)	Inception to Date (as of 6/30/23)
TOTAL GAIN/(LOSS)			_

This Summary may change due to basis adjustments and should not be used for tax preparation. Refer to the Expanded Disclosures or go to www.morganstanley.com/wealth/disclosures/disclosures.asp.

CLIENT STATEMENT | For the Period June 1-30, 2023

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## **Account Detail**

Active Assets Account 697-107370-161 THE FLAGSHIP CONDOMINIUM ASSOC INC C/O JEAN GAPINSKI &

Nickname: Replacement Fund - Common Area

7 D---

Investment Objectives (in order of priority): Income, Aggressive Income, Capital Appreciation, Speculation Inform us if your investment objectives, as defined in the Expanded Disclosures, change.

**Brokerage Account** 

### **HOLDINGS**

This section reflects positions purchased/sold on a trade date basis. "Market Value" and "Unrealized Gain/(Loss)" may not reflect the value that could be obtained in the market. Your actual investment return may differ from the unrealized gain/(loss) displayed. Fixed Income securities are sorted by maturity or pre-refunding date, and alphabetically within date. Estimated Annual Income a) is calculated on a pre-tax basis, b) does not include any reduction for applicable non-US withholding taxes, c) may include return of principal or capital gains which could overstate such estimates, and d) for holdings that have a defined maturity date within the next 12 months, is reflected only through maturity date. Actual income or yield may be lower or higher than the estimates. Current Yield reflects the income generated by an investment, and is calculated by dividing the total estimated annual income by the current market value of the entire position. It does not reflect changes in its price. Structured Investments, identified on the Position Description Details line as "Asset Class: Struct Inv," may appear in various statement product categories. When displayed, the accrued interest, annual income and current yield for those with a contingent income feature (e.g., Range Accrual Notes or Contingent Income Notes) are estimates and assume specified accrual conditions are met during the relevant period and payment in full of all contingent interest. For Floating Rate Securities, the accrued interest, annual income and current yield are estimates based on the current floating coupon rate and may not reflect historic rates within the accrual period. For more information on how we price securities, go to www.morganstanley.com/wealth/disclosures/disclosures.asp.

### CASH, BANK DEPOSIT PROGRAM AND MONEY MARKET FUNDS

Cash, Bank Deposit Program, and Money Market Funds are generally displayed on a settlement date basis. You have the right to instruct us to liquidate your bank deposit balance(s) or shares of any money market fund balance(s) at any time and have the proceeds of such liquidation remitted to you. Estimated Annual Income, Accrued Interest, and APY% will only be displayed for fully settled positions. Under the Bank Deposit Program, free credit balances held in an account(s) at Morgan Stanley Smith Barney LLC are automatically deposited into an interest-bearing deposit account(s), at Morgan Stanley Bank, N.A. and/or Morgan Stanley Private Bank, National Association, each a national bank, FDIC member and an affiliate of Morgan Stanley. Under certain circumstances, deposits may be held at FDIC insured Program Banks. For more information regarding the Bank Deposit Program and the Program Banks, go to https://www.morganstanley.com/content/dam/msdotcom/en/wealth-disclosures/pdfs/BDP\_disclosure.pdf

Description			Market Value	7-Day Current Yield %	Est Ann Income	APY %
MORGAN STANLEY PRIVATE BANK NA			\$534,801.71		\$802.00	0.150
	Percentage of Holdings		Market Value		Est Ann Income	
CASH, BDP, AND MMFs	100.00%		\$534,801.71		\$802.00	
	Percentage of Holdings	Total Cost	Market Value	Unrealized Gain/(Loss)		Current Yield %
TOTAL VALUE	100.00%		\$534,801.71	N/A	\$802.00	0.15%

Unrealized Gain/(Loss) totals only reflect positions that have both cost basis and market value information available. Cash, MMF, Deposits and positions stating 'Please Provide' or 'Pending Corporate Actions' are not included.

CLIENT STATEMENT | For the Period June 1-30, 2023

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**Account Detail** 

Active Assets Account 697-107370-161 THE FLAGSHIP CONDOMINIUM ASSOC INC C/O JEAN GAPINSKI &

Nickname: Replacement Fund - Common Area

### **ALLOCATION OF ASSETS**

		Fixed Income &			Structured	
	Cash	Equities	Preferred Securities	Alternatives	Investments	Other
Cash, BDP, MMFs	\$534,801.71			<u> </u>		
TOTAL ALLOCATION OF ASSETS	\$534.801.71	_	_	_		

### **ACTIVITY**

### INVESTMENT RELATED ACTIVITY

#### TAXABLE INCOME AND DISTRIBUTIONS

Activity Date	Activity Type	Description	Comments	Credits/(Debits)
6/30	Interest Income	MORGAN STANLEY PRIVATE BANK NA	(Period 06/01-06/30)	\$65.88
TOTAL TAXABLE	INCOME AND DISTRIBU	TIONS		<b>\$65.88</b> \$65.88

## MONEY MARKET FUND (MMF) AND BANK DEPOSIT PROGRAM ACTIVITY

Activity			
Date	Activity Type	Description	Credits/(Debits)
6/30	Automatic Investment	BANK DEPOSIT PROGRAM	\$65.88

## **MESSAGES**

#### FINRA BrokerCheck

FINRA has established the public disclosure program, known as BrokerCheck, to provide certain information regarding the disciplinary history of FINRA members and their associated persons. The BrokerCheck Hotline Number is 1-800-289-9999. The FINRA website address is www.finra.org. An investor brochure that includes information describing FINRA BrokerCheck may be obtained from FINRA.

#### Tips on Protecting Yourself from Fraudulent Account Activity

The safety of our clients is of utmost importance to Morgan Stanley. We are taking this opportunity to alert our clients of the following scams that have been identified by a number of organizations. Please be reminded that you should never provide your account numbers, passwords, or personal information, including your social security number, to anyone you do not know. Example of scams to be aware of:

Treatment scams; Supply scams; Provider scams; Charity scams; Phishing scams; App scams; Investment scams; Tech Support scams; Home Sanitation scams; and Government Assistance scams. If you have any questions regarding these scams, please immediately contact us.

#### Senior Investor Helpline

For any inquiries or potential concerns, senior investors or someone acting on their behalf may contact our Firm by calling (800) 280-4534.

#### Retirement Rollover Guide

If you are considering rolling over your retirement assets, please review our Rollover Guide which can be found at https://www.morganstanleyclientserv.com/publiccontent/msoc/pdf/RolloverGuide.pdf for important information regarding your options and the factors that you should consider before you make your rollover decision.

CLIENT STATEMENT | For the Period June 1-30, 2023

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## **Account Detail**

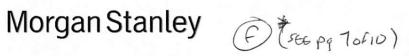
Active Assets Account 697-107370-161 THE FLAGSHIP CONDOMINIUM ASSOC INC C/O JEAN GAPINSKI &

Nickname: Replacement Fund - Common Area

#### Best Practices for Protecting Yourself and Your Investments

When investing at any financial institution or with a financial professional, it is important to keep the following best practices in mind:

- Be clear about your investment goals and the amount of risk you are comfortable taking.
- Before making any investments, be sure to ask questions about the potential investment, including the potential risks associated with them. Request information such as the prospectus, offering documents, or research information and carefully review them.
- Be cautious of investment opportunities that offer an unusually high rate of return but are described as low-risk or guaranteed.
- Be cautious of investment opportunities that are not offered directly through the institution you are investing with, such as real estate, start-up businesses, etc. as most financial institutions, like Morgan Stanley prohibit these types of recommendations.
- Read and retain your account statements, confirmations, and any other information you receive about your investment transactions including the firm's client relationship summary (CRS). The CRS can be located on the websites of all SEC registered investment advisors and broker-dealers who work with retail investors.
- Immediately contact a member of the management team if you recognize any type of a discrepancy on your account statement. For example;
- o A security or money transaction you did not authorize
- o An investment you purchased that you do not see on your account statement
- An item on your account statement that you do not understand
- When sending funds to your financial institution, be sure the funds are being sent directly to the financial institution you are investing with and not to a 3rd party institution.
- Last but not least, never share your account passwords with anyone.



STATEMENT FOR:

THE FLAGSHIP CONDOMINIUM ASSOC INC C/O CHRISTOPHER IBONE & JEAN GAPINSKI

Morgan Stanley Smith Barney LLC. Member SIPC.

#### #BWNJGWM

THE FLAGSHIP CONDOMINIUM ASSOC INC C/O CHRISTOPHER IBONE & JEAN GAPINSKI 60 NORTH MAINE AVE ATLANTIC CITY NJ 08401-5518

Beginning Total Value (as of 6/1/23) Ending Total Value (as of 6/30/23) Includes Accrued Interest

\$1,026,003.66 \$1,027,990.77

Your Financial Advisor Team FLYNN/YELLOVICH 732-244-9200

#### Your Branch

1433 HOOPER AVE TOMS RIVER, NJ 08753

Telephone: 732-244-9200; Alt. Phone: 800-676-0996; Fax: 732-505-4737

Client Service Center (24 Hours a Day; 7 Days a Week): 800-869-3326 Access Your Account Online: www.morganstanley.com/online

INVESTMENTS AND INSURANCE PRODUCTS: NOT FDIC INSURED • NOT A BANK DEPOSIT • NOT INSURED BY ANY FEDERAL GOVERNMENT AGENCY • NOT BANK GUARANTEED • MAY LOSE VALUE • UNLESS SPECIFICALLY NOTED, ALL VALUES ARE DISPLAYED IN USD

## **Expanded Disclosures**

Expanded Disclosures, which apply to all statements we send to you, are provided with your first statement and thereafter twice a year. Questions?

Questions regarding your account may be directed to us by using the contact information on the statement cover page.

#### **Errors and Inquiries**

Be sure to review your statement promptly, and immediately address any concerns regarding entries that you do not understand or believe were made in error by contacting us by using the contact information on your statement cover page. Oral communications regarding any inaccuracy or discrepancy in this statement should be re-confirmed in writing to further protect your rights, including rights under the Securities Investor Protection Act (SIPA). Your statement will be deemed correct unless we receive a written inquiry of a suspected error. See your account documentation for special rules regarding your rights and responsibilities with respect to erroneous electronic fund transfers, including a description of the transfers covered. For concerns or complaints, contact us.

#### Senior Investor Helpline

Senior Investor clients or those acting on their behalf have a convenient way to communicate with our Firm by calling us at (800) 280-4534 Monday-Friday 9am-7pm Eastern Time.

#### **Account Valuation**

Account values are computed by adding (1) the market value of all priced positions, (2) valuations utilizing industry service providers and/or outside custodians for other positions, and (3) adding any credit or subtracting any debit to your closing Cash, Money Market Funds and/or Deposit balance. Cash, Deposits and Money Market Funds are displayed on a settlement date basis, and other positions are displayed in your account on a trade date basis. The values of fixed income positions in summary displays include accrued interest in the totals. In the "Holdings" section, fixed income market value and accrued interest are also displayed in separate columns. Accrued interest is the interest earned but not yet paid on the bond since its last interest payment. In most cases, it is calculated from the date of the last coupon payment (or "dated date") through the closing date of the statement. Foreign Currency Deposits are reflected in U.S. dollars as of the statement end date. The Annual Percentage Yield (APY) for deposits represents the applicable rate in effect for your deposits at the statement ending date. This APY may be different than the APY that was in effect during the statement period. For current Bank Deposit or Money Market Fund vields, go to

#### Additional Retirement Account Information

Tax-qualified account contributions are subject to IRS eligibility rules

and regulations. The Contributions and Distributions information in this statement reflects information for a particular account, without reference to any other account, and is based on information provided by you. The deductibility of an individual contribution depends upon your Modified Adjusted Gross Income and coverage by a retirement plan at work. Check with your tax advisor to verify how much you can contribute, if the contribution will be tax deductible, and if special rules apply. The information included in this statement is not intended to constitute tax, legal or accounting advice. Contact us if any of this information is incorrect.

### Availability of Free Credit Balances and Financial Statements

Under the customer protection rules of the SEC [17 CFR §240.15c3-3], we may use funds comprising free credit balances carried for customer accounts here, provided that these funds are payable to customers on demand (i.e., are free of a lien or right of set-off in our favor or on behalf of some third party to whom you have given control). A financial statement of this organization is available for your personal inspection at its offices, or a copy will be mailed to you upon your written request.

#### Gain/(Loss) Information

Gain/(Loss) is provided for informational purposes. It is not a substitute for Internal Revenue Service (IRS) Form 1099 (on which we report cost basis for covered securities) or any other IRS tax form, and should not be used for tax preparation. Unrealized Gain/(Loss) provided on this statement is an estimate. Contact your own independent legal or tax advisor to determine the appropriate use of the Gain/(Loss) information on this statement. For more information, contact us.

#### Tax Reporting

Under Federal income tax law, we are required to report gross proceeds month. For interest rate information, log into your account online and of sales (including short sales) on Form 1099-B by March 15 of the year following the calendar year of the transaction for reportable (i.e., non-retirement) accounts. For sales of certain securities acquired on or after January 1, 2011 (or applicable date for the type of security) we are also required to report cost basis and holding period. Under IRS regulations, if you have not provided us with a certification of either U.S. or foreign status on applicable Form W-9 or W-8, your accounts may be subject to either 24% back-up withholding or 30% nonresident alien withholding on payments made to your accounts.

#### Investment Objectives

The following is an explanation of the investment objective alternatives applicable to your account(s): Income - for investors seeking regular income with low to moderate risk to principal; Capital Appreciation - for MMFs open to natural person investors only) seek to preserve value at www.morganstanley.com/wealth-investmentstrategies/ratemonitor.html. investors seeking capital appreciation with moderate to high risk to principal; Aggressive Income - for investors seeking higher returns either other MMFs will fluctuate and when you sell shares they may be worth as growth or as income with greater risk to principal; Speculation - for

investors seeking high profits or quick returns with considerable possibility of losing most or all of their investment.

#### **Listed Options**

Information with respect to commissions and other charges related to the execution of options transactions has been included in confirmations of such transactions previously furnished to you and such information will be made available to you promptly at your request. Promptly advise us of any material change in your investment objectives or financial situation.

#### Important Information if You are a Margin Customer(not available for certain retirement accounts)

If you have margin privileges, you may borrow money from us in exchange for pledging assets in your accounts as collateral. The amount you may borrow is based on the value of eligible securities in your margin accounts. If a security has eligible shares the number of shares pledged as collateral is indicated below the position. If you have a margin account, as permitted by law, we may use certain securities in your account for, among other things, settling short sales or lending the securities for short sales, for which we may receive compensation.

#### Margin Interest Charges

We calculate interest charges on margin loans as follows: (1) multiply the applicable margin interest rate by the daily close of business net settled debit balance, and (2) divide by 360 (days). Margin interest accrues daily throughout the month and is added to your debit balance at month-end. The month-end interest charge is the sum of the daily accrued interest calculations for the month. We add the accrued interest to your debit balance and start a new calculation each time the applicable interest rate changes and at the close of every statement select your account with a Margin agreement to view more information.

#### Information Regarding Special Memorandum Account

If you have a Margin Account, this is a combined statement of your Margin Account and Special Memorandum Account maintained for you under Section 220.5 of Regulation T issued by the Board of Governors of the Federal Reserve System. The permanent record of the Special Memorandum Account as required by Regulation T is available for your inspection at your request.

#### Money Market Fund (MMF) Pricing

You could lose money in MMFs. Although MMFs classified as government funds (i.e., MMFs that invest 99.5% of total assets in cash and/or securities backed by the U.S. government) and retail funds (i.e., \$1.00 per share, they cannot guarantee they will do so. The price of more or less than originally paid. MMFs may impose a fee upon sale or

## Expanded Disclosures (CONTINUED)

temporarily suspend sales if liquidity falls below required minimums. During suspensions, shares would not be available for purchases, withdrawals, check writing or ATM debits. A MMF investment is not insured or guaranteed by the Federal Deposit Insurance Corporation or other government agency.

#### Notice Regarding Global Investment Manager Analysis

The Global Investment Manager Analysis team conducts analysis on various mutual funds and exchange-traded funds for clients holding those funds in certain investment advisory programs. If you have invested in any of these funds in another type of account, such as a brokerage account, you will not receive the same materials and status updates on the funds as we provide to investment advisory clients (including instructions on selling fund shares).

#### **Pricing of Securities**

The prices of securities are derived from various sources, and do not necessarily represent the prices at which those securities could have been bought or sold. Although we attempt to use reliable sources of information, we can offer no assurance as to their accuracy, reliability or completeness. Prices are as of the date shown only and are not an offer by us or our affiliates to purchase or sell any instrument or enter into any transaction or a commitment by us or them to make such an offer. Prices of securities not actively traded may not be available, and are indicated by N/A (not available). For additional information on how we price securities, contact us.

#### Important Information About Auction Rate Securities

For certain Auction Rate Securities there is no or limited liquidity. Therefore, the price(s) for these Auction Rate Securities are indicated by N/A (not available). There can be no assurance that a successful auction will occur or that a secondary market exists or will develop for a particular security.

#### Structured Investments Risks and Considerations

Structured Investments (Structured Products) are complex products and You may purchase certain assets through us that may be held at are subject to special risks, which may include, but are not limited to: loss of initial investment; issuer credit risk and price volatility resulting from actual or anticipated changes to issuer's and/or guarantor's credit any appreciation of underlying asset(s); risks associated with the underlying asset(s); no periodic payments; call prior to maturity; early redemption fees for market linked deposits; lower interest rates and/or vield compared to conventional debt with comparable maturity; unique tax implications; limited or no secondary market; and conflicts of interest due to affiliation, compensation or other factors which could adversely affect market value or payout to investors. Investors also should consider the concentration risk of owning the related security and their total exposure to any underlying asset. Structured

Investments, which may appear in various product categories and are identified on the Position Description Details line as "Asset Class: Struct figures on the last statement for the calendar year. Only information on Inv." may not perform in a manner consistent with the product category where they appear, and therefore may not satisfy portfolio asset allocation needs for that category. When displayed, the accrued interest, annual income and yield for structured investments with a contingent income feature (e.g., Range Accrual Notes/Contingent Income Notes) are estimates and assume specified accrual conditions are met during the relevant observation period and payment in full of all contingent interest. Actual accrued interest, annual income and yield included on this statement on trade date basis (excluding BDP and will be dependent upon the performance of the underlying asset(s) and may be significantly lower than estimates shown. For more information on the risks and conflicts of interest related to Structured Investments, log in to Morgan Stanley Online at

www.morganstanley.com/structuredproductsrisksandconflicts. For information on risks specific to your Structured Investments, contact us. Security Measures

This statement features several embedded security elements to safeguard its authenticity. One is a unique blue security rectangle, printed in heat-sensitive ink on the back of every page. When exposed to warmth, the color will disappear, and then reappear. SIPC Protection

We are a member of Securities Investor Protection Corporation (SIPC), which protects securities of its customers up to \$500,000 (including \$250,000 for claims for cash). An explanatory brochure is available upon request or at www.sipc.org. Losses due to market fluctuation are not protected by SIPC and assets not held with us may not be covered by SIPC protection. To obtain information about SIPC, including an explanatory SIPC brochure, contact SIPC at 1-202-371-8300 or visit www.sipc.org.

#### Certain Assets Not Held Here

another financial institution. Assets not held with us may not be covered by SIPC protection. We may include information about certain assets on this statement solely as a service to you and are not ratings/spreads; limited or no appreciation and limits on participation in responsible for information provided by external sources. Generally, any financial institution that holds securities is responsible for year-end reporting (e.g., Forms 1099) and separate periodic statements, which may vary from our information due to different reporting periods. In the case of networked mutual funds, we perform all year-end tax reporting. Total Income

> Total income, as used in the income summaries, represents dividends and/or interest on securities we receive on your behalf and credit to your account(s) during the calendar year. We report dividend distributions and taxable bond interest credited to your account to the

IRS. The totals we report may differ from those indicated as "This Year" Forms 1099 should be used for tax reporting. In the case of Corporations, Real Estate Investment Trusts (REITs), Master Limited Partnerships, Regulated Investment Companies and Unit Investment Trusts, some sponsors may reclassify the distribution to a different tax type for year-end reporting.

#### **Transaction Dates and Conditions**

Transactions display trade date and settlement date. Transactions are MMFs). Trades that have not settled as of statement month end will also be displayed in the "Unsettled Purchases/Sales Activity" section. Upon written request, we will give you the date and time of a transaction and the name of the other party to a transaction. We and/or our affiliates may accept benefits that constitute payment for order flow. Details regarding these benefits and the source and amount of any other remuneration received or to be received by us in connection with any transaction will be furnished upon written request.

#### Tax and Legal Disclosure

We do not provide legal or tax advice. Please consult your own tax advisor.

Revised 11/2022

CLIENT STATEMENT | For the Period June 1-30, 2023

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## **Account Summary**

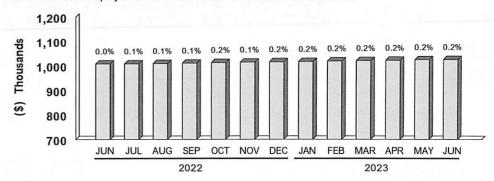
Active Assets Account 697-052807-161 THE FLAGSHIP CONDOMINIUM ASSOC INC C/O CHRISTOPHER IBONE & Nickname: Replacement Fund - Interval Rooms

### CHANGE IN VALUE OF YOUR ACCOUNT (includes accrued interest)

	This Period (6/1/23-6/30/23)	This Year (1/1/23-6/30/23)
TOTAL BEGINNING VALUE	\$1,026,003.66	\$1,017,054.19
Credits		- 1871. <del>-</del> 1
Debits	_	_
Security Transfers		_
Net Credits/Debits/Transfers		
Change in Value	1,987.11	10,936.58
TOTAL ENDING VALUE	\$1,027,990.77	\$1,027,990.77

#### MARKET VALUE OVER TIME

The below chart displays the most recent thirteen months of Market Value.

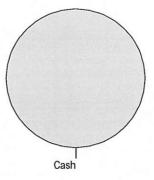


The percentages above represent the change in dollar value from the prior period. They do not represent account investment performance, as they do not consider the impact of contributions and withdrawals, nor other factors that may have affected performance calculations. No percentage will be displayed when the previous month reflected no value.

### ASSET ALLOCATION (includes accrued interest)

	Market Value	Percentage	
Cash	\$1,027,990.77	100.00	
TOTAL VALUE	\$1,027,990.77	100.00%	

FDIC rules apply and Bank Deposits are eligible for FDIC insurance but are not covered by SIPC. Cash and securities (including MMFs) are eligible for SIPC coverage. See Expanded Disclosures. Values may include assets externally held, as a courtesy, and may not be covered by SIPC. Foreign Exchange (FX) is neither FDIC nor SIPC insured. For additional information, refer to the corresponding section of this statement.



This asset allocation represents holdings on a trade date basis, and projected settled Cash/BDP and MMF balances. These classifications do not constitute a recommendation and may differ from the classification of instruments for regulatory or tax purposes.

CLIENT STATEMENT | For the Period June 1-30, 2023

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## **Account Summary**

Active Assets Account 697-052807-161 THE FLAGSHIP CONDOMINIUM ASSOC INC C/O CHRISTOPHER IBONE & Nickname: Replacement Fund - Interval Rooms

	Last Period (as of 5/31/23)	This Period (as of 6/30/23)
Cash, BDP, MMFs	\$509,107.20	\$509,169.93
Savings and Time Deposits	516,896.46	518,820.84
Total Assets	\$1,026,003.66	\$1,027,990.77
Total Liabilities (outstanding balance)		
TOTAL VALUE	\$1,026,003.66	\$1,027,990.77

### INCOME AND DISTRIBUTION SUMMARY

	This Period (6/1/23-6/30/23)	This Year (1/1/23-6/30/23)
Interest	\$1,987.11	\$10,936.58
Income And Distributions	\$1,987.11	\$10,936.58
Tax-Exempt Income		× <del></del> ×
TOTAL INCOME AND DISTRIBUTIONS	\$1,987.11	\$10,936.58

Taxable and tax exempt income classifications are based on the characteristics of the underlying securities and not the taxable status of the account.

### **CASH FLOW**

		This Period (6/1/23-6/30/23)	This Year (1/1/23-6/30/23)
OPENING CASH, BDP, MMF	S	\$509,107.20	\$508,791.61
Purchases		(1,924.38)	(10,558.26)
Income and Distributions		1,987.11	10,936.58
Total Investment Related Act	ivity	\$62.73	\$378.32
Total Cash Related Activity		_	_
Total Card/Check Activity		-	_
CLOSING CASH, BDP, MMFs		\$509,169.93	\$509,169.93
GAIN/(LOSS) SUMMARY	1		
			Unrealized
Re	alized This Period (6/1/23-6/30/23)	Realized This Year (1/1/23-6/30/23)	Inception to Date (as of 6/30/23)
TOTAL GAIN/(LOSS)	_	_	_

This Summary may change due to basis adjustments and should not be used for tax preparation. Refer to the Expanded Disclosures or go to www.morganstanley.com/wealth/disclosures/disclosures.asp.

CLIENT STATEMENT | For the Period June 1-30, 2023

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**Account Detail** 

Active Assets Account 697-052807-161 THE FLAGSHIP CONDOMINIUM ASSOC INC C/O CHRISTOPHER IBONE &

Nickname: Replacement Fund - Interval Rooms

**Investment Objectives (in order of priority):** Income, Capital Appreciation, Aggressive Income, Speculation *Inform us if your investment objectives, as defined in the Expanded Disclosures, change.* 

**Brokerage Account** 

## **HOLDINGS**

This section reflects positions purchased/sold on a trade date basis. "Market Value" and "Unrealized Gain/(Loss)" may not reflect the value that could be obtained in the market. Your actual investment return may differ from the unrealized gain/(loss) displayed. Fixed Income securities are sorted by maturity or pre-refunding date, and alphabetically within date. Estimated Annual Income a) is calculated on a pre-tax basis, b) does not include any reduction for applicable non-US withholding taxes, c) may include return of principal or capital gains which could overstate such estimates, and d) for holdings that have a defined maturity date within the next 12 months, is reflected only through maturity date. Actual income or yield may be lower or higher than the estimates. Current Yield reflects the income generated by an investment, and is calculated by dividing the total estimated annual income by the current market value of the entire position. It does not reflect changes in its price. Structured Investments, identified on the Position Description Details line as "Asset Class: Struct Inv," may appear in various statement product categories. When displayed, the accrued interest, annual income and current yield for those with a contingent income feature (e.g., Range Accrual Notes or Contingent Income Notes) are estimates and assume specified accrual conditions are met during the relevant period and payment in full of all contingent interest. For Floating Rate Securities, the accrued interest, annual income and current yield are estimates based on the current floating coupon rate and may not reflect historic rates within the accrual period. For more information on how we price securities, go to www.morganstanley.com/wealth/disclosures/disclosures.asp.

### CASH, BANK DEPOSIT PROGRAM AND MONEY MARKET FUNDS

Cash, Bank Deposit Program, and Money Market Funds are generally displayed on a settlement date basis. You have the right to instruct us to liquidate your bank deposit balance(s) or shares of any money market fund balance(s) at any time and have the proceeds of such liquidation remitted to you. Estimated Annual Income, Accrued Interest, and APY% will only be displayed for fully settled positions. Under the Bank Deposit Program, free credit balances held in an account(s) at Morgan Stanley Smith Barney LLC are automatically deposited into an interest-bearing deposit account(s), at Morgan Stanley Bank, N.A. and/or Morgan Stanley Private Bank, National Association, each a national bank, FDIC member and an affiliate of Morgan Stanley. Under certain circumstances, deposits may be held at FDIC insured Program Banks. For more information regarding the Bank Deposit Program and the Program Banks, go to https://www.morganstanley.com/content/dam/msdotcom/en/wealth-disclosures/pdfs/BDP\_disclosure.pdf

Description		Market Value	7-Day Current Yield %	Est Ann Income	APY %
MORGAN STANLEY BANK N.A.		\$509,169.93		\$764.00	0.150
	Percentage of Holdings	Market Value		Est Ann Income	
CASH, BDP, AND MMFs	49.53%	\$509,169.93		\$764.00	

CLIENT STATEMENT | For the Period June 1-30, 2023

**Account Detail** 

Active Assets Account 697-052807-161 THE FLAGSHIP CONDOMINIUM ASSOC INC C/O CHRISTOPHER IBONE & Nickname: Replacement Fund - Interval Rooms

### SAVINGS AND TIME DEPOSITS

USD Savings and Foreign Currency Deposits are eligible for FDIC insurance up to applicable USD equivalent limits. Deposits are not SIPC insured. For more information about FDIC insurance, visit www.fdic.gov. Deposit and Withdrawal activity for Savings and Time Deposits holdings will appear in the CASH FLOW ACTIVITY BY DATE or in the PURCHASES, DIVIDENDS REINVESTMENTS, and SALES AND REDEMPTIONS section of the statement.

#### USD SAVINGS AND TIME DEPOSITS

Estimated Annual Income, Accrued Interest, and APY% will only be displayed for fully settled positions. Excessive withdrawals from Savings Deposit accounts that are in excess of applicable limits within a given month are subject to fees. All Savings Deposits are held at Morgan Stanley Bank, N.A. and/or Morgan Stanley Private Bank, National Association, both FDIC members and affiliates of Morgan Stanley Smith Barney LLC.

#### **USD SAVINGS DEPOSITS**

Asset Class: Cash           MSPBNA PREFERRED SAVINGS- QC         259,410.42         12           Asset Class: Cash         Est Ann of Holdings         Value         Accrued	2.00 2.00 2.00	APY % 4.75 4.75
Asset Class: Cash           MSPBNA PREFERRED SAVINGS- QC         259,410.42         12           Asset Class: Cash         Est Ann of Holdings         Value         Accrued		
Asset Class: Cash  Percentage	2.00	4.75
of Holdings Value Accrued		
SAVINGS AND TIME DEPOSITS         50.47%         \$518,820.84         \$24		3
	4.00	
Percentage Unrealized <u>Est Ann</u> of Holdings Total Cost Market Value Gain/(Loss) Accrued		Current Yield %
TOTAL VALUE 100.00% — \$1,027,990.77 N/A \$25	8.00	2.47%

Unrealized Gain/(Loss) totals only reflect positions that have both cost basis and market value information available. Cash, MMF, Deposits and positions stating 'Please Provide' or 'Pending Corporate Actions' are not included.

### **ALLOCATION OF ASSETS**

	Cash	Equities	Fixed Income & Preferred Securities	Alternatives	Structured Investments	Other
Cash, BDP, MMFs	\$509,169.93	· ·			_	
Savings and Time Deposits	518,820.84	_		_	_	_
TOTAL ALLOCATION OF ASSETS	\$1,027,990.77	_	_		n <del></del>	

CLIENT STATEMENT | For the Period June 1-30, 2023

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**Account Detail** 

Active Assets Account 697-052807-161 THE FLAGSHIP CONDOMINIUM ASSOC INC C/O CHRISTOPHER IBONE &

Nickname: Replacement Fund - Interval Rooms

### **ACTIVITY**

### CASH FLOW ACTIVITY BY DATE

Activity	Settleme	ent					
Date	Date	Activity Type	Description	Comments	Quantity	Price	Credits/(Debits)
6/30	71165	Interest Income	MSBNA PREFERRED SAVINGS- QC	(Period 06/01-06/30)			\$962.19
				CUSIP: 99YA78EB0			
6/30		Interest Income	MSPBNA PREFERRED SAVINGS- QC	(Period 06/01-06/30)			962.19
				CUSIP: 99YA78GU6			
6/30		Interest Income	MORGAN STANLEY BANK N.A.	(Period 06/01-06/30)			62.73
6/30	6/30	Auto Bank Product Deposit MSPBNA PREFERRED SAVINGS- QC		(962.19)			
6/30	6/30	Auto Bank Product Deposit	MSBNA PREFERRED SAVINGS- QC				(962.19)
	THE RESERVE THE PERSON NAMED IN						***

NET CREDITS/(DEBITS)

\$62.73

### MONEY MARKET FUND (MMF) AND BANK DEPOSIT PROGRAM ACTIVITY

Activity

Date	Activity Type	Description	Credits/(Debits)
6/30	Automatic Investment	BANK DEPOSIT PROGRAM	\$62.73

## **MESSAGES**

#### FINRA BrokerCheck

FINRA has established the public disclosure program, known as BrokerCheck, to provide certain information regarding the disciplinary history of FINRA members and their associated persons. The BrokerCheck Hotline Number is 1-800-289-9999. The FINRA website address is www.finra.org. An investor brochure that includes information describing FINRA BrokerCheck may be obtained from FINRA.

#### Tips on Protecting Yourself from Fraudulent Account Activity

The safety of our clients is of utmost importance to Morgan Stanley. We are taking this opportunity to alert our clients of the following scams that have been identified by a number of organizations. Please be reminded that you should never provide your account numbers, passwords, or personal information, including your social security number, to anyone you do not know. Example of scams to be aware of:

Treatment scams; Supply scams; Provider scams; Charity scams; Phishing scams; App scams; Investment scams; Tech Support scams; Home Sanitation scams; and Government Assistance scams. If you have any questions regarding these scams, please immediately contact us.

#### Senior Investor Helpline

For any inquiries or potential concerns, senior investors or someone acting on their behalf may contact our Firm by calling (800) 280-4534.

#### Retirement Rollover Guide

If you are considering rolling over your retirement assets, please review our Rollover Guide which can be found at https://www.morganstanleyclientserv.com/publiccontent/msoc/pdf/RolloverGuide.pdf for important information regarding your options and the factors that you should consider before you make your rollover decision.

CLIENT STATEMENT | For the Period June 1-30, 2023

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## **Account Detail**

Active Assets Account 697-052807-161 THE FLAGSHIP CONDOMINIUM ASSOC INC C/O CHRISTOPHER IBONE & Nickname: Replacement Fund - Interval Rooms

#### Best Practices for Protecting Yourself and Your Investments

When investing at any financial institution or with a financial professional, it is important to keep the following best practices in mind:

- Be clear about your investment goals and the amount of risk you are comfortable taking.
- Before making any investments, be sure to ask questions about the potential investment, including the potential risks associated with them. Request information such as the prospectus, offering documents, or research information and carefully review them.
- Be cautious of investment opportunities that offer an unusually high rate of return but are described as low-risk or guaranteed.
- Be cautious of investment opportunities that are not offered directly through the institution you are investing with, such as real estate, start-up businesses, etc. as most financial institutions, like Morgan Stanley prohibit these types of recommendations.
- Read and retain your account statements, confirmations, and any other information you receive about your investment transactions including the firm's client relationship summary (CRS). The CRS can be located on the websites of all SEC registered investment advisors and broker-dealers who work with retail investors.
- Immediately contact a member of the management team if you recognize any type of a discrepancy on your account statement. For example;
- o A security or money transaction you did not authorize
- o An investment you purchased that you do not see on your account statement
- o An item on your account statement that you do not understand
- When sending funds to your financial institution, be sure the funds are being sent directly to the financial institution you are investing with and not to a 3rd party institution.
- Last but not least, never share your account passwords with anyone.

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To: C.O.A. Board of Directors

CC: File

From: Nicole Crawford, Director of Design

Date: August 19, 2023

Re: Fun Zone

It is time to bring back the Fun Zone. The new location will now be directly in the lobby next to the Business Center and Shuttle Area. All of our old activities, games, crafts, adult activities and movies will be brought back.

We are including a bathroom directly in this location to make it easier to accommodate the children during their activities. All Gaming systems and an 85" TV will be installed for easy streaming access to movies.

We are able to recycle many items from previous years that has saved monies from the below amount but the new location will need to be built up from scratch

At this time, I am asking the Board to approve \$38,000 to have the Fun Zone built back into action.



To: C.O.A. Board of Directors

CC: File

From: Nicole Crawford, Director of Design

Date: August 19, 2023

Re: Low Rise North Façade Columns – Engineer Survey

We are currently in the process of pricing out options for the front of the building – low rise, specifically the columns and underside of the Porte Cochere. If you have visited recently one good storm knocks out sections of this area and we would like to scope it out structurally first before we proceed.

This would entail a Structural Engineer to come in, make entry ways into the ceilings and the columns to have a physical inspection of the structure. This also includes any areas that are opened up to be closed back up after this inspection. We would receive a Structural Engineers report with detailed information on everything pertaining to the areas of inspection.

With this report we can soundly bid the job out with a proper scope of work and exactly the areas that need to be fixed.

At this time, I am asking the Board to approve \$17,500 to have a Structural Engineers report on the Front Façade of the building, specifically the columns and underside of Porte Cochere.



To: C.O.A. Board of Directors

CC: File

From: Nicole Crawford, Director of Design

Date: August 19, 2023

Re: Hi-Rise North Facade Sealant Replacement

Due to the last 5-10 years of storms directly impacting the front of the Flagship building, it is time to have the Sealant Replaced in the Horizontal Control Joints and the Window Perimeters. This will include the top 5 floors of the Flagship (32, 31,30, 29 & 28) as shown on the attached diagrams. We are now experiencing high water infiltration, specifically in these areas due to extreme wear and tear throughout the years, specifically with the past few storms.

The scope will include the following:

Pedestrian Protection will be established at the front entrance of sidewalks and the front entrance of the building will be closed during the process. The Grammercy Entrance will temporarily be the main entrance.

Work will be accessed via Swing Stage. Removal of existing Joint Sealant listed above. Joint surfaces will be properly prepared and cleaned. Backer rod will be installed 25% larger than the joints width to prevent three-sided adhesion. Vertical Control Joints and Window Perimeters will be caulked with polyurethane sealant and sealed.

At this time, I am asking the Board to approve \$67,000 to have the North Façade High Rise Sealant Replaced.

## Proposal

Site Name: Flagship Resorts
Site Address: 60 N Maine Ave, Atlantic City, NJ 08401

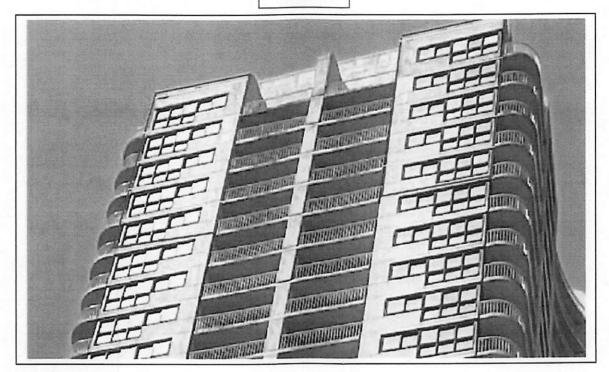
VBS Proposal #: 30230544

Client Name: Client Address:

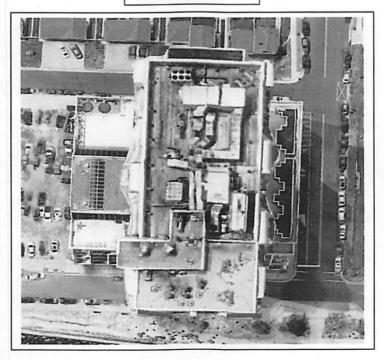
Club Boardwalk 1507 Boardwalk

Atlantic City, NJ 08401

Work Areas



Work Elevations





To: C.O.A. Board of Directors

CC: File

From: Nicole Crawford, Director of Design

Date: August 19, 2023

Re: Corridor Renovations (2022)

As the Board is aware we are headed back into Room Renovations this fall, which corridors now go hand-in-hand with each floor we complete. New Rooms = New Corridors. We will currently be renovating the 10<sup>th</sup> Floor and will be doing the corridor along with it. It is one of the oldest corridors in the building, along with the 20<sup>th</sup> floor. Which will be the next corridor included to renovate in the monies below.

At this time, I am asking the Board to release the existing funds in the Reserve allocated to Corridor Renovations in the amount of \$87,418.16.